



Bob Overbeck, Larimer County Assessor 200 W. Oak, 2<sup>nd</sup> Floor Fort Collins, CO 80522

August 30, 2019

**RE: Valuation Review & Analysis** 

Dear Mr. Overbeck:

On behalf of Thimgan & Associates, we are pleased to submit our review and analysis addressing the valuation processes of the Larimer County Assessor's Office.

Our analysis of your office over the past five months has looked at your valuation process. We have included information on the model process, the models themselves and a brief portion about the appeal process. In addition, we have included a complete ratio study for residential properties. We performed an analysis in GIS of the ratios and property characteristics. A few snapshots from that analysis have been included in the report as discussion items.

In summary, your office first should be commended on the hard work and dedication they bring to the office. This is evident by their correspondence with us and the analysis of the work they performed. There are many critiques within this report, but none are aimed at any individual currently in the office. Some of the critiques may relate to the need for additional training and changes in existing policies. Our analysis found your office in compliance with standards set by the State of Colorado. However, those standards represent the minimum requirements required by the State. There are several problems that were manifested in the high number of appeals received. The main problem lies with four issues. The first was the decision to utilize only two years of sales in the model building process. This unnecessarily handicaps the analyst by removing historical information that can perfect the models. The second issue is the overstratification of the models, in addition to the choice to not simultaneously analyze the population while performing the models. The third issue is the lack of GIS in the modeling process. This also attributes to poorer performance in the model. Finally, a more proactive approach for the appeal process needs to be put in place. Your first outreach endeavors to the public, via the publication of an interactive value-change map, did provide information to



taxpayers on the results of the revaluation, which is a very positive start. In addition to the maps, the values should be analyzed prior to the notice deadline by using comparable sales to ensure the sales can support the subject (population) properties. Based on the overall reductions of 67% during the appeal season, this step should be able to ensure that the work product produced can be supported during the appeal process.

In conclusion, the office has a lot of qualified staff that need only proper direction and additional education to improve this process. Implementing a change in policy to utilize a minimum of five years of sale data; performing models in IBM SPSS or equivalent; using a multiplicative model converted to natural logarithms in order to utilize linear regression analysis; simultaneously utilizing GIS throughout the whole process; and applying a proactive appeal strategy will greatly enhance the success of your office in the revaluation process.

Should you have any questions or comments concerning this report or require clarification on any matter, please do not hesitate to contact us.

Respectfully submitted,

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James R. Thimgan President





## **EXECUTIVE SUMMARY**

Thimgan & Associates has conducted a thorough review and analysis of the Larimer County Assessor's office processes and procedures related to estimating market values. This analysis has been broken out into three sections: the model process, valuation models, and appeals and public outreach. These analyses utilized IBM SPSS Statistics software, discussions with the Assessor and Staff, a review of the documentation provided by the Assessor's office, and an analysis of the results in GIS. Items such as market trend analysis and total assessment to sale ratio studies utilizing the Count, Mean, Median, Weighed Mean, Minimum, Maximum, Price Related Differential, Price Related Bias, and Coefficient of Dispersion, were performed using data provided from the office. Values and Characteristics were plotted in GIS to determine if any inconsistencies could be identified. Modeling techniques and processes utilized in value development were reviewed to help determine if the County was utilizing best practices.

The Larimer County Assessor's Office produced a roll for the 2019 tax year that is in compliance with the State of Colorado and does adhere to all the testing metrics performed by the independent auditor for the State of Colorado. In fact, the statistical analysis indicates an average dispersion of about 8.4 to 9% (based on the sales not utilized in the time study period). However, the processes utilized for valuation need to be improved upon in order to regain taxpayer confidence in the values produced by the office. The fact that the models had relatively low coefficients of dispersion, but the County experienced such a high number of appeals with 67% overall reductions on the appeals, indicates a need for improvement. There appears to be a disconnect between the modeling process and the application of the models on the population. There are several factors that caused this disconnect. The valuation models were built in Excel and imported into the Realware system. This is not the best practice for valuation in a jurisdiction this size. Excel is a wonderful tool when utilized for the right function. However, when creating models, it is critical that the analyst also analyzes the population concurrently when building the model. No analysis was completed on the impact on the population of properties during the time of the model building. In fact, the County's computer system, RealWare, also does not have sufficient tools for this analysis. Because no model analysis included the population, the review process after the model building was very difficult, time consuming, and lacking a systematic process. Also, no GIS analysis was completed in conjunction with the valuation models. This is an extremely helpful tool when calibrating a model and can cure many issues that may not be seen directly in the statistical analysis. The late starting time for the value analysis also reduced the ability of staff to properly vet the values. The decision and policy change of the previous administration in shortening the time period study to 24 months caused significant fluctuations in values that would have otherwise not occurred.



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## RECOMMENDATIONS

The Larimer County Assessor's Office should implement policies which start the valuation analysis no later than July of the year before notices are due. This will provide nine months for value analysis and review. All values should be finalized no later than the first of April. The review process for the new values should run concurrently with the model building process and not be deferred to the end of the valuation process. Statistical programs such as IBM SPSS or equivalent should be utilized to calibrate the models. Tools such as ArcGIS, ArcGIS Pro, or equivalent should be concurrently utilized during the model building process to ensure no spatial bias exists. It is critically important to ensure each adjustment in the model is valid and is supported by statistical methods. It is also critically important that the adjustments follow appraisal and economic theory. Departures indicate flaws in either the model or the data used in the model. An analysis of sales that happen after June at the end of the time period should be utilized as a holdout sample to best determine if the models are accurately predicting the market. Properties should be pre-analyzed for their appeal potential by performing comparable sales analyses before values are finalized to ensure values can be defended. Once values have been finalized, the Assessor's office needs to assist the public in understanding the new roll, and what changes can be expected. Included in this should be documentation available to the public that explains the valuation process along with the model reports explaining the details of the models utilized. Transparency is the best way to display to the public the confidence the office has in its work product and its willingness to correct any issues when they arise.

With the understanding that the implementation of all these recommendations at the same time might not be feasible, the following are the four most critical suggestions: (1) begin the valuation process no later than July of the year before notices are due, (2) run the review process concurrently with the model building process, (3) utilize IBM SPSS or equivalent and ArcGIS or equivalent in the model building process, and (4) analyze sales that occur after June at the end of the time period to check the accuracy of the model in predicting the market. These recommendations form the foundation for sustainable and accurate valuation for the county. Pre-analyzing properties for their appeal potential and public outreach efforts are also highly desired, and when possible should be incorporated into the mass appraisal process.



## **MODEL PROCESS**

The County initially stated that the valuation models were utilizing multiple regression analysis (ordinary least squares) and five years of market data (sales). The use of five years of sales had been the practice of the former Assessor and had been the policy during his tenure. There are many benefits to utilizing five years of sales and it is a good practice when utilizing market valuation models. Some of the benefits include creating stabilized models from one revaluation to another, retaining a majority of the sales sample from the previous study, and having more market observations. These benefits provide a much-enhanced product that can better predict market influences and reduce fluctuations between cycles. However, upon further discussion with the staff, it was determined that the models utilized in the RealWare system only utilized two years of sales. It is difficult to determine the rational for the change except to note that the decision was made by the previous Assessor. This change in policy dramatically changed the nature of the models. The new models did not contain any of the market transactions from the previous models. In addition, location adjustments were based on a much smaller sample size than in the past. With this smaller sample size, additional characteristics that may influence the market cannot be properly calibrated. These factors caused significant variances in the predicted market values compared to the previous valuation cycle. In general, predicted market values should not change radically from one period to the next. The main influence in the change of values should be the adjustment for current market changes to inflation or deflation (time adjustments). Any departures from the adjustments for time indicate either enhanced information that improves predictability, or a deterioration in predictability due to declining data quality or reduction in the number of observations.

Colorado statute sets forth a calendar for the valuation cycle that coincides with the election cycle. This is unfortunate because any newly elected official in the Assessor's office comes into the calendar at the end of the preparation time period for setting new values. However, although the Assessor was new to the process and only arrived on the job in January, he kept the Director of Valuation (formally of the title of Deputy Assessor) and all of the office staff, which had years of experience in the Assessor's Office. The Director's duties are to oversee the office and ensure the valuation process is on schedule and that the results will be as good as possible. This is the position that directly guides the office towards a successful reappraisal. In the event of a new Assessor stepping in near the end of the analysis period, it is critically important for the Director of Valuation/Deputy Assessor to ensure the roll is a success.

In general, Assessor's offices should be finalizing their values during the months of January through the end of March. The start of the analysis process should begin no later than July 1<sup>st</sup> of the previous year (2018). Statute requires that jurisdictions utilize a minimum of 18 months of



sales, going back from June of the calendar year before notice of values are published to the public. Therefore, even if all transactions are not fully vetted or in the system, work can begin in July to start the valuation process. This process should not take more than six months. Therefore, January through March are generally review periods where staff analyzes the results and corrects data or valuation anomalies that were not addressed in the valuation models. Unfortunately, it appears that the analysis period for the valuation models in Larimer County did not start until either late December or January. This left very little time to properly calibrate the models and perform the necessary reviews. Fortunately, the end results were well within the accepted standards required in the State of Colorado. The staff should be commended on their hard work and the efforts they took to ensure the values were acceptable by the independent Colorado Auditor. However, the policy change that was made by the previous Assessor in shortening the time period, and the shortened time period for analysis, all but guaranteed changes in values that helped confuse taxpayers about their change in property values. The record number of appeals following the notice of value attest to the public concern that values had changed in a way that was inconsistent with market expectations. In total, there were 24,190 appeals. This is a significant number in relation to previous years and indicates there were issues, or at a minimum, swings in values that taxpayers did not understand or felt did not reflect the current market. In fact, there must be some truth to their concerns as 67.27% of those who appealed received a reduction. There was clearly a disconnect with the model analysis and the final results. It is interesting to note that the coefficient of dispersion changes significantly from the two-year time period that was utilized in the model versus either the three years prior to the time period, or to the 13 months after the time period. This indicates that either the model was over-fit to the sales sample utilized, or that sales transactions were over-screened and eliminated as being unrepresentative. It also helps explain some of the problems encountered during the appeal season. The chart below shows a ratio study comparing the three groups studied. 39 outliers were removed from these two time periods that were not utilized in the valuation analysis. They were removed to give the benefit of the doubt that they had not been properly vetted. The removal of the outliers did not significantly change the results of the analysis and represented 0.9% of the total number of sales. This analysis assumes that the market trends for time were appropriate and could be utilized for this analysis.



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|  |      |        | Weighted |      |       |       |      |
|--|------|--------|----------|------|-------|-------|------|
| Group  | Mean | Median | Mean     | Min  | Max   | PRD   | COD  |
| 3 Years Before Time Period                                   | .994 | .988   | .970     | .274 | 1.978 | 1.025 | .093 |
| 24 Month Time Period   | .995 | .996   | .988     | .027 | 3.098 | 1.008 | .065 |
| 13 Months After Time Period                                  | .982 | .985   | .977     | .343 | 1.959 | 1.005 | .080 |
| Overall  | .993 | .991   | .978     | .027 | 3.098 | 1.015 | .081 |
| PRD = Price Related Differen<br>COD = Coefficient of Dispers |      |        |          |      |       |       |      |

**Ratio Statistics for VALTOTAL / TMADJSALEP** 

When initially contracted to study the models, it was stated that multiple linear regression analysis was utilized to create the models. This is a very acceptable technique which is known to produce exceptional results when applied properly. Based on the output from the RealWare system, a multiplicative model format was utilized in the development of all models. This model technique is preferable to simple additive model structures in that they can account for nonlinear trends found in the market. For example, the market generally provides a discount when buying large quantities of an item. The same is true in real estate. The price one is willing to pay for additional square feet of living area declines as the size of the home gets larger. The market follows the principal of diminishing utility or diminishing returns. In addition to being able to handle non-linear trends, the technique utilized for multiplicative modeling (natural log models) compresses the relationship between sale prices, which lends itself to a more even weighting of each sale transaction and can help prevent over-fitting a model. In addition, Larimer County is comprised of four economic areas utilized for residential properties. A model is comprised of similar classes of properties and a single economic area which contains many neighborhoods and/or sub-neighborhoods for refinement to location. Based on the parcel counts and the number of economic areas, the county should have four residential models made up of singlefamily homes, duplexes and triplexes; one model for condominium properties and one model for townhouse properties. The condo and townhouse properties could be combined into a single model if desired. Duplexes and triplexes could be modeled separately though they generally model best with the single-family properties. Therefore, in total, there should not be more than six or seven residential models. The County utilized 25 models that were entered into the RealWare system. This over-stratification of the model process will also lead to large fluctuations in value from one valuation cycle to another especially when time periods are shortened, and the sample size is greatly reduced. In addition, because of the smaller size, the model must be much simpler and cannot always account for all the value influences that are recognized in the market.



Unfortunately, when interviewing staff about the model process, it became evident that regression analysis using IBM SPSS was not utilized in the model creation. In fact, the actual program utilized appears to be a combination of analysis in Excel and appraiser adjustments based on appraiser opinion and experience. Regression analysis may have been utilized in Excel but since there's no documentation about where or how the model was built, it is difficult to know if the proprietary system built by the previous Assessor, or regression analysis in Excel, was utilized. If regression analysis was utilized in Excel, the over-stratification of the models would have required the model to be simpler than what the market demanded. In addition, Excel is not the preferred tool for regression analysis because it can be difficult to maneuver. Actual statistical programs like IBM SPSS, R, or SAS are much better at calibrating models. If the previous Assessor's proprietary system was utilized, it too would have been constrained by the same problem of over-stratification of the models in the regression analysis. Because the previous Assessor's system is not a nationally recognized tool for model calibration, it really should be vetted though organizations like the International Association of Assessing Officers (IAAO) before use within a jurisdiction. Vetting the math and the process it uses are extremely important for transparency when using a tool that has a direct impact on property taxes. Experts within IAAO can test the process and determine if it is a viable approach for modeling. In any case, most of this model work was not performed within the county system and none of the analysis was available for review. Therefore, no direct observation can be made. However, for a jurisdiction this size, Excel is not considered to be the optimal tool for model calibration. One additional comment should be made on the subject of model building. At some point in the revaluation process, seven models were built in IBS SPSS. These models would have been a great improvement over the models that were utilized. The employees that created these models should be commended for attempting to create models that follow IAAO standards on model building and do not over-fit the data. This initiative exemplifies the direction the office should pursue in the future. A small table showing the naming convention of the models is listed below.

- Revised-Multiplicative-All-Eco4-Syntax.SPS
- Revised-Multiplicative-Eco1Condo&THSyntax.SPS
- Revised-Multiplicative-Eco1ResSyntax.SPS
- Revised-Multiplicative-Eco2Condo&THSyntax.SPS
- Revised-Multiplicative-Eco2ResSyntax.SPS
- Revised-Multiplicative-Eco3CondoSyntax.SPS
- Revised-Multiplicative-Eco3ResSyntax.SPS



## VALUATION MODELS

It is important to analyze the actual adjustments utilized in the model when determining if a model is performing within model standards. Unfortunately, these models were created off site. The only documentation on the model building process is the analysis of time trends and assessment to sale ratio documentation. Even though the models are input into the RealWare system, it is very difficult to gage the statistical reliability of the adjustments made within the model. However, an analysis of the specific adjustments applied in the RealWare system gives good insight into certain aspects of the modeling process. The models appear to be hybrid models where some items are multiplied, and others are added together. In general, the formulas look like this:

**Predicted Value =** [(Main Living Area Formula) + (Basement Formula) + (Finished Basement Formula) + (Garage Formula)] multiplied by all of the binaries which include: Quality, Neighborhood, Design, Occupancy, Floor Level, and Land Attribute adjustments.

#### Where:

Main Living Area Formula = b<sub>0</sub>\*(MAINSF<sup>b1</sup>) \* MAINSF

Basement Formula =  $b_0^*((MAINSF+BSMNTSF)^{b1})^*$  basement factor \* BSMNTSF

Finished Basement Formula =  $b_0 * ((MAINSF+BSMNTSF)^{-b1}) *$  finished basement factor \* BSMNTF

Garage Formula = b<sub>0</sub> \*((MAINSF+BSMNTSF+GARSF)^b<sup>1</sup>) \* garage factor \* GARSF

The Following Parcels are examples of properties that are valued in a model. Specifically, the model is for neighborhood 29502. In both cases there are no land attribute adjustments for the properties. Therefore, those adjustments are not listed. Other characteristics commonly displayed were added for context.



|   | Characteristics   | Run               | ning Total |
|---|---|-------------------|------------|
| ACCOUNTNO                               | R1559052  |                   |            |
| Economic Area                           | EA2   |                   |            |
| Year Built                              | 1912  |                   |            |
| Adjusted Year Built                     | 1925  |                   |            |
| Number of Baths                         | 1   |                   |            |
| Land Size                               | 12,625  |                   |            |
| Living Area                             | 1,083   |                   | 241,396    |
| Total Basement Size                     | 0   |                   | 0          |
| Finished Basement Size                  | 0   |                   | 0          |
| GARSF                                   | 255   |                   | 17,107     |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | <b>Sui</b><br>«.» ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ | m of Area Values: | 258,502    |
| NBHD                                    | 29502   | Multipliers       |            |
| Neighborhood Extension                  | 2207  | 0.89              | 230,067    |
| Built-As Type                           | Ranch   | 1.00              | 230,067    |
| Occupancy Code                          | 125   | 1.00              | 230,067    |
| Quality Grade                           | Fair  | 0.95              | 218,564    |
|   |   | Total Value       | 218,564    |
|   |   | Land Value -      | 38,000     |
|   | Improve   | ment Value        | 180,564    |

|   | Characteristics  | Run             | ning Total |
|---|------------------|-----------------|------------|
| ACCOUNTNO                               | R1602797         |                 |            |
| Economic Area                           | EA2              |                 |            |
| Year Built                              | 2015             |                 |            |
| Adjusted Year Built                     | 2015             |                 |            |
| Number of Baths                         | 4                |                 |            |
| Land Size                               | 3.00             |                 |            |
| Living Area                             | 7,370            |                 | 329,696    |
| Total Basement Size                     | 1,680            |                 | 23,730     |
| Finished Basement Size                  | 1,680            |                 | 58,516     |
| GARSF                                   | 1,680            |                 | 33,619     |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | <b>Sum c</b><br> | of Area Values: | 445,560    |
| NBHD                                    | 29502            | Multipliers     |            |
| Neighborhood Extension                  | 256112           | 1.025           | 456,699    |
| Built-As Type                           | Ranch            | 1.00            | 456,699    |
| Occupancy Code                          | 125              | 1.00            | 456,699    |
| Quality Grade                           | Average Plus     | 1.05            | 479,534    |
|   | Total            | Value           | 479,534    |
|   | Land             | Value -         | 87,000     |
|   | Improvement      | Value           | 392,534    |



All the models utilize a very similar formula. In fact, all models are somewhat simplistic in that none of them take into consideration the age or effective age of the property. Neither do they adjust for the number of bathrooms, land size, condition, porches or patios. In fact, there are several missing characteristics that generally are included in a model that help better predict market values. There are several reasons these additional variables are not included in the models. Foremost is that these models are over-stratified. Because the models are generally at the neighborhood level, there isn't a sufficient sample size available for all these additional variables. In fact, all the models utilized for residential properties in Larimer County are overfit models, meaning that statistically the model begins to describe random error rather than the actual relationships between variables.

As an example of model over-fitting, residential model R19Res19601, was analyzed. It has a total of 70 variables in the model, with 37 characteristic variables and 33 location variables. There is a total of 246 sales within the two-year time period. That averages out to 3.51 sales per adjustment. This is well below the minimum requirement and indicates significant overfitting of the model. If the whole five years had been utilized, there would have been 566 sales available. That still only averages out to 8.09 sales per adjustment. This indicates that this neighborhood should probably be combined with other neighborhoods in order to have sufficient observations for the adjustments. As such, it would have been very difficult to add in the additional variables for age, bathrooms and land size. Another model, model R19Res29522, contained the most sales in the two-year time period with 1,388 sales. It has a total of 240 variables in the model with 39 characteristic variables and 191 location variables. That averages out to 5.78 sales per adjustment, which is still well below minimum standards. Again, if all five years had been utilized, 3,256 sales would have been available. That averages out to be 13.6 sales per adjustment. That is still on the low side of the standards but could be considered sufficient. However, best practices would dictate combining this neighborhood with something else. Again, with so many variables already in the model, it would have been difficult to add any additional ones. It does appear that the main problem with the overfitting is the heavy dependence on location adjustments. Rather than depending on all the characteristics that are generally considered in the market, the models focus on very specific location adjustments. In total the 25 models are utilizing 2,108 location adjustments. There are approximately 126,300 residential properties in Larimer County. Therefore, the parcel-to-location relationship is about 60 properties per location. As an extreme minimum, location variables should contain no less than 100 properties.

In fact, when looking at the specific adjustments applied in the RealWare system it doesn't appear to be a pure model result. Not having a pure model is not the problem. In some cases, it is necessary to enforce appraisal logic in a model when there are insufficient observations.





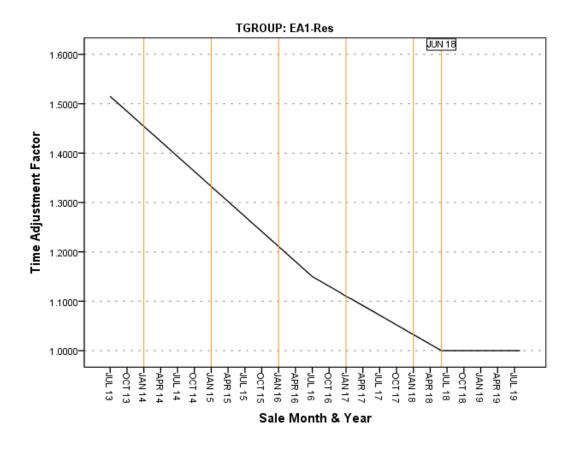
However, here the extent to which there appears to be departures seems extreme. If 25 different models were calibrated, it is statistically improbable that so many of the land attributes would be the same. As can be seen in the table below, many of these adjustments appear to be based on appraisal opinion and not statistical analysis. The first two columns have been color coded to highlight the similarities in adjustments between models. Another observation with the two duplex models is that they do not have any of these location adjustments. It should be noted that none of the duplexes or triplexes are on a golf course. However, one property has the Lake Dir. Premium and one property has the Lake Ind. There are 43 properties next to a park and 134 properties negatively influenced by the railroad. 129 properties have traffic A and 118 properties have traffic H. It probably would have been better if the duplex and triplex properties had been included in the other residential models based on their location rather than being in their own model.

|              |          |       | Adjus    | stment Facto | ors   |          |               |           |
|--------------|----------|-------|----------|--------------|-------|----------|---------------|-----------|
|              |          |       | Frontage | Variables    |       | Negative | e Influence V | ariables  |
| Model        | All View | Golf  | Lake Dir | Lake Ind     | Park  | Railroad | Traffic A     | Traffic H |
| R19CondoEA1  | 1.120    | 1.200 | 1.120    | 1.100        | 1.030 | 0.970    | 0.945         | 0.980     |
| R19CondoEA2  | 1.100    | 1.070 | 1.140    | 1.130        | 1.010 | 0.980    | 0.970         | 0.980     |
| R19DuplexEA1 |          |       |          |              |       |          |               |           |
| R19DuplexEA2 |          |       |          |              |       |          |               |           |
| R19Res18729  | 1.050    | 1.050 | 1.350    | 1.200        | 1.040 | 0.970    | 0.970         | 0.980     |
| R19Res18933  | 1.130    | 1.050 | 1.100    | 1.060        |       | 0.965    | 0.970         | 0.990     |
| R19Res19601  | 1.050    | 1.150 | 1.150    | 1.120        | 1.040 | 0.960    | 0.970         | 0.980     |
| R19Res19613  | 1.050    | 1.150 | 1.150    | 1.120        | 1.040 | 0.960    | 0.970         | 0.980     |
| R19Res19614  | 1.050    | 1.150 | 1.150    | 1.120        | 1.040 | 0.960    | 0.970         | 0.980     |
| R19Res19711  | 1.100    | 1.100 | 1.215    | 1.080        | 1.050 | 0.965    | 0.860         | 0.935     |
| R19Res19715  | 1.100    | 1.100 | 1.215    | 1.080        | 1.050 | 0.965    | 0.920         | 0.965     |
| R19Res19722  | 1.100    | 1.050 | 1.350    | 1.200        | 1.090 | 0.960    | 0.900         | 0.990     |
| R19Res19724  | 1.100    | 1.100 | 1.215    | 1.080        | 1.050 | 0.965    | 0.920         | 0.965     |
| R19Res19734  | 1.100    | 1.100 | 1.190    | 1.060        | 1.010 | 0.965    | 0.950         | 0.965     |
| R19Res19829  | 1.100    | 1.100 | 1.190    | 1.060        | 1.020 | 0.990    | 0.900         | 0.995     |
| R19Res19836  | 1.130    | 1.150 | 1.226    | 1.080        | 1.040 | 0.960    | 0.970         | 0.990     |
| R19Res28506  | 1.030    | 1.150 | 1.250    | 1.140        | 1.020 | 0.970    | 0.950         | 0.960     |
| R19Res28623  | 1.060    | 1.140 | 1.120    | 1.050        | 1.040 | 0.960    | 0.970         | 0.980     |
| R19Res29414  | 1.070    | 1.150 | 1.100    | 1.070        | 1.010 | 0.970    | 0.970         | 0.980     |
| R19Res29502  | 1.020    | 1.010 | 1.350    | 1.200        | 1.015 | 0.960    | 0.930         | 0.945     |
| R19Res29517  | 1.050    | 1.150 | 1.200    | 1.190        | 1.040 | 0.960    | 0.900         | 0.980     |
| R19Res29522  | 1.010    | 1.150 | 1.160    | 1.120        | 1.010 | 0.960    | 0.970         | 0.980     |
| R19Res29635  | 1.050    | 1.150 | 1.150    | 1.120        | 1.040 | 0.960    | 0.970         | 0.980     |
| R19Res3all   | 1.040    | 1.080 | 1.110    | 1.090        |       | 0.970    | 0.915         | 0.920     |
| R19Res4all   | 1.060    | 1.110 | 1.300    | 1.100        |       | 0.970    | 0.890         | 0.930     |



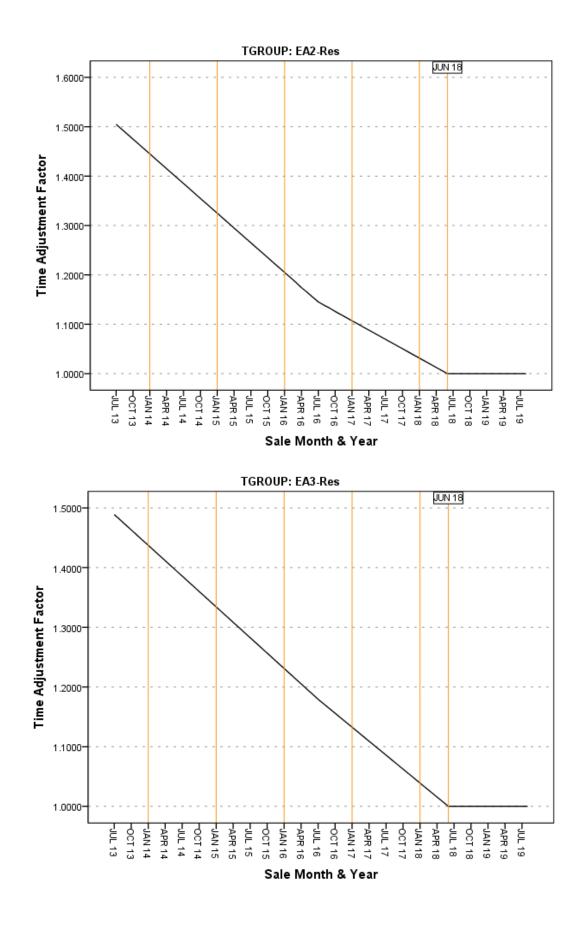
## **TIME TRENDS**

An analysis of the time trends utilized by the County has been performed. Time trends were applied by using the sale to assessment ratio technique. This technique creates a ratio of the sale price divided by the previous predicted values. The theory behind this approach is that all valuation considerations have been accounted for in the previous roll. Therefore, any changes in the ratio must reflect changing market trends. There are a few assumptions with this technique to keep in mind. First, the assumption is that the previous values are of a specific date. Second, no changes have occurred to the property between the date it was valued and the day it sold. If either one of these assumptions are not true, then the ratio is invalid for analysis. The County applied time trends based on the economic areas. In total, there were four analyses for residential property, and based on the data provided, it appears the County has done a good job estimating the change in market prices over time. However, to improve this process, it is recommended that a second analysis use time as an additional independent variable in the model. This will allow for a comparison of the created trends. The following charts show the adjustments that would be applied to any sale in order to trend it to June 2018. For example, if a residential sale took place in January 2017, a factor of approximately 1.11 would be necessary to trend the sale to the June 2018 date.



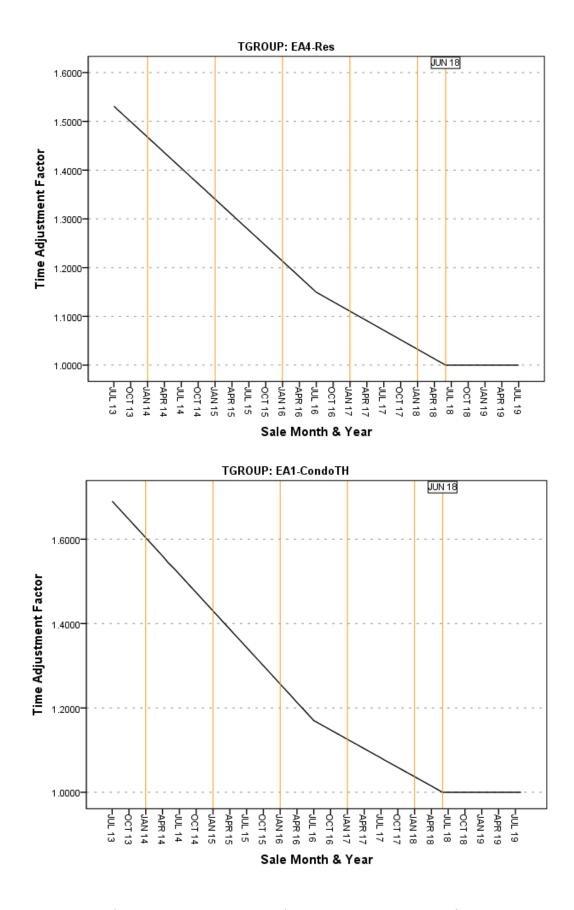


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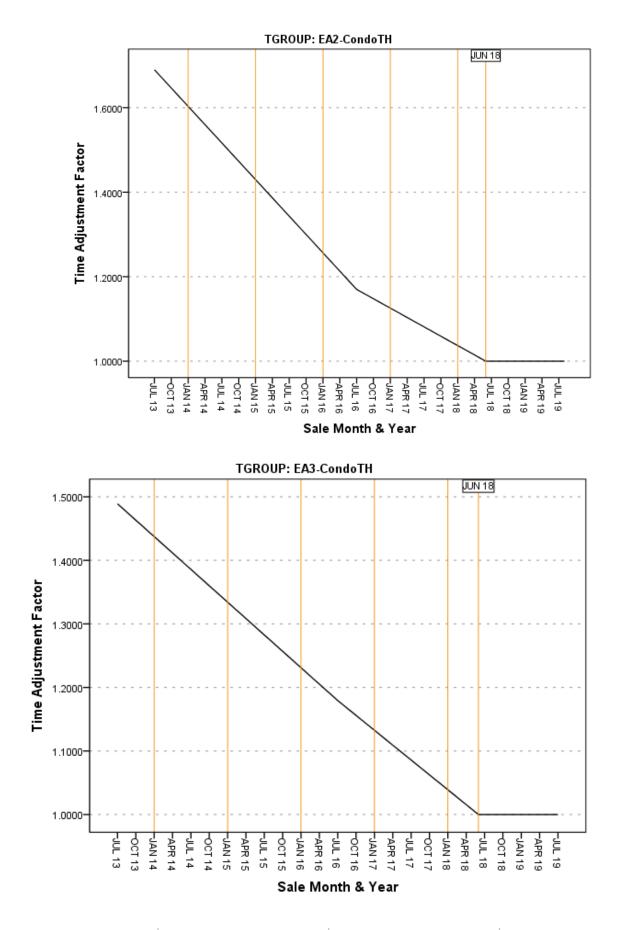
THIMGAN & ASSOCIATES

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## **RATIO STUDIES**

Appendix A and B are ratio studies using the total values divided by the time adjusted sale price. Appendix A only contains the sales utilized in the two-year time period. Appendix B contains the five-year sale time period. Keep in mind that because of the over-fitting of the model, the ratio statistics will look better for the two-year time period than for the five-year time period. With that said, there are a few interesting results. First, is that properties that have a low quality have a large coefficient of dispersion. This is seen in both studies. In many cases, this is a problem with incorrect inventory. It is recommended that a plan be put in place to reinspect all lowquality properties. The variable Condition does not appear to be accurately collecting the actual condition of the property. This variable can be very helpful in predicting values, as the condition of the property is one of the common features prospective buyers look at when negotiating price. For this characteristic to be useful, a complete recanvass of the properties will need to be done. The recanvass could possibly be done at a desk using street views like Google Maps. However, there will be times when properties will need to be physically inspected. There are a significant number of properties that indicate they do not have a bathroom. The coefficient of dispersion for this group is also quite large and indicates that there are inventory issues. Properties with zero bedrooms, like the ones that do not have bathrooms, also have a large coefficient of dispersion. Both zero-bathroom and zero-bedroom properties should also be recanvassed. Properties with no heating, cooling or ventilation (HVAC) have a large coefficient of dispersion. This probably is a problem with errors in the data. These properties should be re-inspected. Another possible issue arises among exterior wall types. Exterior wall style "Pine Finished Cabin" has a very high coefficient of dispersion, and there are plenty of additional observations in this group to help support the statistics. These properties should be investigated to identify why the values are not accurately predicting this exterior wall type. It appears that sales below \$240,000 are slightly over-valued, while sales over \$575,000 are under-valued. The pattern of undervaluation for the high end is stronger than the pattern of overvaluation on the low end. The high end appears to be undervalued by approximately 7%. The high-end sales should be reinspected to ensure that all the appropriate characteristics have been accurately collected.



## **APPEALS AND PUBLIC OUTREACH**

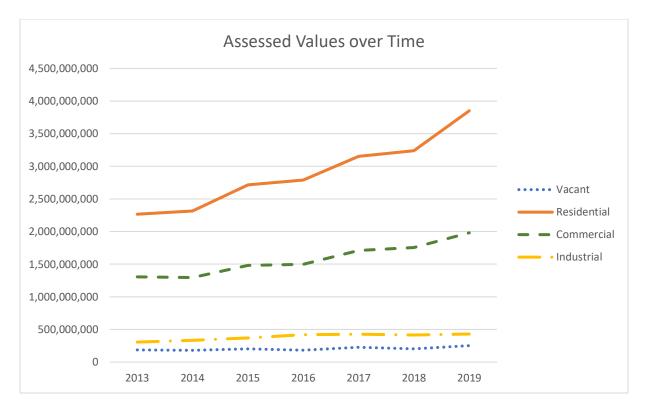
Like much of the front range of Colorado, Larimer County has experienced significant growth, and with that growth, significant increases in the market values of real estate. This first chart displays the assessed values for the past seven years. Assessed values are the values calculated using the State mandated ratios. For 2013 through 2016 the ratios have been 7.96% for Residential properties and 29% for all other classes. For 2017 and 2018 the ratios have been 7.2% for Residential properties and 29% for all other classes. It should be noted that the Division of Property Taxation implemented a new ratio of 7.15% as of April 10, 2019 for 2019 and 2020. While vacant land and industrial properties have only shown modest gains, if any, residential and commercial properties have seen values escalate.

|   |  | А             | SSESSED VALU      | ES                        |                           |  |  |  |  |
|---|--|---------------|-------------------|---------------------------|---------------------------|--|--|--|--|
|   | Vacant Residential   |               | Commercial        | Industrial                | Total                     |  |  |  |  |
| 2013  | 184,304,260  | 2,266,205,520 | 1,304,062,500     | 306,016,980               | 4,216,132,563             |  |  |  |  |
| 2014  | 180,043,660  | 2,314,554,800 | 1,295,365,000     | 331,554,230               | 4,283,471,513             |  |  |  |  |
| 2015  | 200,613,216  | 2,716,923,283 | 1,483,529,131     | 368,180,774               | 4,949,084,858             |  |  |  |  |
| 2016  | 181,807,482  | 2,790,261,608 | 1,499,641,185     | 418,898,411               | 5,056,844,202             |  |  |  |  |
| 2017  | 226,859,653  | 3,153,582,179 | 1,710,838,127     | 428,029,119               | 5,706,036,722             |  |  |  |  |
| 2018  | 201,031,534  | 3,239,172,733 | 1,756,747,617     | 414,410,251               | 5,802,311,942             |  |  |  |  |
| <b>2019<sup>1</sup></b> 251,720,711 3,851,303,897 1,981,320,519 429,706,166 6,746,538 |  |               |                   |                           |                           |  |  |  |  |
|   | <sup>1</sup> 2019 estimated from "Report of Authorities by Value Type" |               |                   |                           |                           |  |  |  |  |
|   |  |               | <sup>2</sup> Tota | al represents all classes | s, not just those listed. |  |  |  |  |

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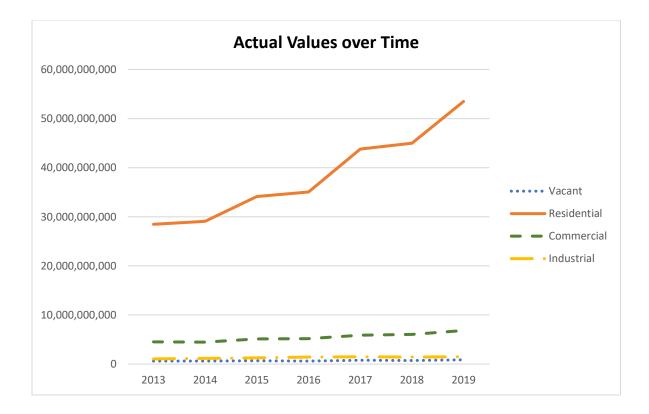




A look at the actual market values placed on these four classes shows a more startling contrast over time. The residential market has outpaced all other categories.

|                   |             |                |               | ES            |  |
|-------------------|-------------|----------------|---------------|---------------|--|
|                   | Vacant      | Residential    | Commercial    | Industrial    | Total  |
| 2013              | 635,531,931 | 28,469,918,593 | 4,496,767,241 | 1,055,230,966 | 35,193,804,948   |
| 2014              | 620,840,207 | 29,077,321,608 | 4,466,775,862 | 1,143,290,448 | 35,866,689,584   |
| 2015              | 691,769,710 | 34,132,202,048 | 5,115,617,693 | 1,269,588,876 | 41,829,310,927   |
| 2016              | 626,922,352 | 35,053,537,789 | 5,171,176,500 | 1,444,477,279 | 42,869,339,837   |
| 2017              | 782,273,990 | 43,799,752,486 | 5,899,441,817 | 1,475,962,479 | 52,601,319,200   |
| 2018              | 693,212,186 | 44,988,510,181 | 6,057,750,403 | 1,429,000,866 | 53,826,921,246   |
| 2019 <sup>1</sup> | 868,002,450 | 53,490,331,900 | 6,832,139,720 | 1,481,745,400 | 63,473,898,121 <sup>2</sup>                              |
|                   |             |                |               |               | ithorities by Value Type"<br>ses, not just those listed. |



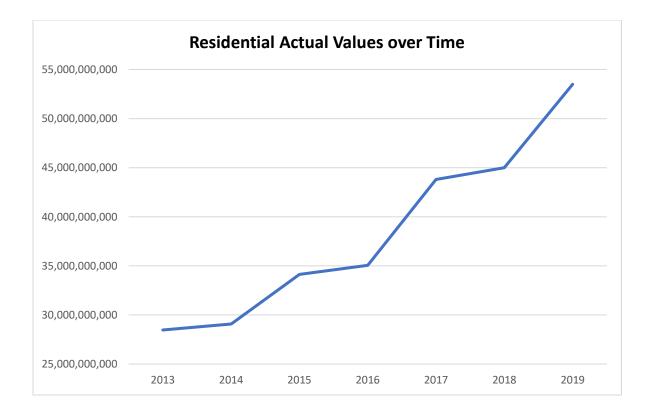


It is easy to see why many people attribute the increasing percentage of appeals to the tremendous increase in the market values over this time period. The amount of expansion and growth in the residential market has been exceptional. However, most people understand that the market is increasing. Generally, in times of expected growth, appeals tend to drop because the increase in value is expected. When appeals increase during this scenario, there must be a perception in the general public that the increases over-expressed market expectations. It is important for an Assessor's Office to educate the public on the market changes and demonstrate that even though values are increasing, they are simply following the change in the market. It is important for this message to get out early and regularly to the public. Since most of the work for the roll should be completed by the end of December, January should be the start of the marketing campaign to help educate the public on the changes that will be seen from the Assessor's Office. It is important to explain why the residential values have increased by 8.5 billion dollars (2018 to 2019) or 18.9%. Some of this will be explained as new growth, while another part of it will be based on the inflation in market prices. In any case, being able to explain charts like the one below, will go a long way in helping the public understand the hard work the Assessor's office has been doing. We commend the office in publishing an interactive valuechange map that assisted taxpayers in understanding the impacts of the reassessment.



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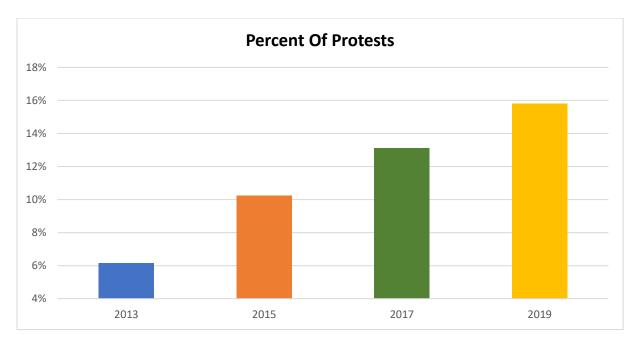




As stated before, there were 24,190 appeals for the 2019 tax roll. This continues a trend in appeals that has seen the number unceasingly grow. The chart on the following page shows this comparison in terms of the percent of properties contested. This may indicate that the problems in valuation are continuous issues that have not been resolved. Of course, some of the increase is directly related to the policy changes made by the previous assessor in cutting the analyzed sample size to only two years of sales. However, much of it may be due to problems with the models being too generic and not covering enough characteristics about the properties. Additionally, the county consistently giving reductions to taxpayers when they appeal is creating an incentive for people to appeal. It implies that the values produced are not very good and that most likely, 67% of the time, a reduction will be granted. This is not the first instance where this large of a percentage was reduced. An article published by The Coloradoan<sup>1</sup> this summer (June 2019) recalled how 60% of contests were won and values were reduced during the 2015 valuation cycle. The years 2001, 2003 and 2005 also experienced high numbers of appeals. This indicates that perhaps this problem has existed for decades.

<sup>&</sup>lt;sup>1</sup> Marmaduke, J. (2019) 'Larimer County hasn't gotten this many property value protests in at least 20 years', *Fort Collins Coloradoan*, 8 June, pp. 7–10. Available at: https://www.coloradoan.com/story/news/2019/06/07/larimer-county-got-almost-23-000-property-value-protests-2019/1382727001/.





It is also necessary to check the reductions to identify if they seem justified. Thimgan & Associates randomly checked five parcels that were reduced. Based on our review, two properties were justified in getting a reduction while three properties were not justified. Additional training of staff in the handling of appeals appears to be warranted. A review of the policies and procedures should also be performed and updated to include robust documentation for any adjustments given as well as any reasons for a denial. The details of the five properties reviewed are listed below.

#### Property 1 – No justification for reduction

This property is a little bit bigger than anything that sold in the subdivision. It is 2,266 square feet (sqft). The property is valued at \$227.14 per square foot. All the sales are smaller (average size for the sales is 1,540 sqft and 1,523 sqft for the population). There are 16 sales that span 2013 through 2019, with 3 sales in 2018 (one sale in 2019 which should not be used), 1 sale in 2017, 3 sales in 2016 and all the rest in 2013 and 2014. There were no sales in 2015. The time adjusted sale price per square foot is \$253.13. The sales from 2017 and newer seem to be holding values that are about the same. Their unadjusted rate per square foot is \$244.80. I don't see any justification for reducing this property. In addition, the ratios for all sales in this subdivision are at the proper level.

| SUBNO | Mean   | Median | Minimum | Maximum | Ν  |
|-------|--------|--------|---------|---------|----|
| 1483  | 1.0145 | .9935  | .91     | 1.19    | 16 |





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#### Property 2 – No justification for reduction

The subject is bigger than average for the subdivision (average size for the sales is 2,079 sqft and 2,046 sqft for the population). It is 2,736 sqft. The property is valued at \$205.08 per square foot. There are 20 sales that span 2013 through 2018, with 4 sales in 2018, 2 sales in 2017, 3 sales in 2016, 3 sales in 2015, and all the rest in 2013 and 2014. The time adjusted sale price per square foot is \$240.65. The sales clearly show an escalation in value except for in 2015, which stayed about the same as 2014. Therefore, only sales in 2018 can be looked at for the unadjusted rate per square foot, which is at \$268.80. Also, this property is listed as Average quality grade. Of the 20 sales, 16 were average. Looking at this description, issues with quality grade may be had here. The market really isn't showing any difference between the two quality grades in this subdivision. So, once again, there doesn't seem to be any justification for a reduction. The ratio study below shows the proper level of assessment for this subdivision.

RATIO

| SUBNO | Mean  | Median | Minimum | Maximum | N  |
|-------|-------|--------|---------|---------|----|
| 11437 | .9926 | .9894  | .84     | 1.22    | 20 |

#### **Property 3 – Reduction Justified**

The subject is bigger than average for the subdivision (average size for the sales is 2,079 sqft and 964 sqft for the population). It is 1,672 sqft. The property is valued at \$369.14 per square foot. There are only two sales in this subdivision of 32 homes. Both sales have very high ratios. Without doing a complete review which would require a look at this neighborhood, there is reasonable doubt that the value originally placed on this property was correct. Therefore, an adjustment was justified. This probably was caused because of the shortened number of years of sales that were utilized.

#### **Property 4 – Reduction Justified**

The subject is slightly bigger than average for the subdivision (average size for the sales is 2,079 sqft and 1,850 sqft for the population). It is 2,114 sqft. The property is valued at \$369.14 per square foot. In this subdivision there are 10 sales that occurred during the time period in 2018, 27 sales in 2017, and 30 sales in 2016. It is difficult to tell if the time adjustments are correct here because of the shift in ratios during the first half of 2018 and the low counts per month. However, if looking at the median sale price per square foot of



only the time period of July 2017 to June 2018, the difference between the time adjusted rate (\$271.52) and the unadjusted rate (\$267.28) is only about \$4.23. Both numbers are quite lower than this particular property. However, the property is on a greenbelt, so a slight premium for location might exist. In addition, the property sold in 2013 for \$350,000. It was adjusted for time to \$451,500. Based on all these factors, the adjustment is warranted.

#### Property 5 – No justification for reduction

The subject is located in neighborhood 29414, with a little over 4,000 other properties. The average age of homes in this subdivision is 31 years. The average size of homes is almost 2,000 square feet. Over 86% of the homes here are of average quality. The subject is a 1,429 square foot average ranch property built in 1979 on 2 ½ acres. Because the land size for the parcel is so large, it is very important to look at comparable sales that also have similar lot sizes. In this case, sales between 2 and 3 acres were reviewed. This group represents 9 sales within this neighborhood. From 2018 through 2013, there were 2 sales in 2018, 1 sale in 2017, 2 sales in 2015, 2 sales in 2014, and 1 sale in 2013. The unadjusted rate per square foot for the 9 sales is \$280.45. The time adjusted rate per square foot is \$330.68. The subject property was valued at \$283.20. No adjustment was warranted.

## **GIS ANALYSIS & REVIEW**

The importance of GIS in the model building and review processes cannot be overstated. Utilization of tools that help look at data geographically often identifies issues or problems that do not expose themselves through statistical analysis. As mentioned previously, when building valuation models GIS should be utilized during the process to ensure all spatial issues have been accounted for. Just to illustrate this point, the following image from ArcGIS Pro maps-out direct lake proximity in yellow and indirect lake influence in green. The first issue seen here is that the upper two properties identified as "indirect lake influence" should probably be "direct lake influence." Second, properties on the south side of the lake generally are not listed as having indirect lake access. However, two properties did receive this characteristic. A quick look using google street view indicates that probably all of these properties should receive indirect lake influence.



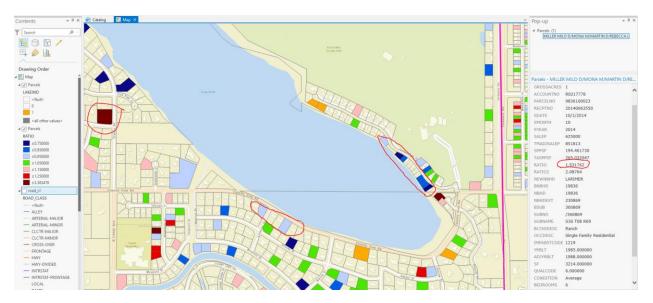




To further illustrate the usefulness of GIS, if looking at this same area, the modeler can also review ratios to help identify outliers or valuation issues that were not resolved in the model. In this example, there is one property that might be considered an outlier with a ratio over 1.50. A quick look at the characteristics may help identify if the inventory is correct. On the south side of the lake, there were two sales that, if they had received the indirect lake adjustment, might have been correctly predicted rather than being valued lower. The blue parcels on the lake, on the righthand size of the image, imply that the direct lake adjustment applied in this situation is not adequately applying enough of a premium for this location.



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As the County moves forward with changes in the model building process and value review, it is recommended that all staff be trained in GIS property review and value review. Special attention should be paid to ensure modelers are well-versed in this program as well, since modelers will be higher users of GIS because of its concurrent use with their models.



## **APPENDIX A**

# Two Year Time Period Ratio Study

|                  | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|------------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| OVERALL          | 15,196          | 0.995              | 0.996              | 0.988              | 1.008              | 0.065              |
|                  |                 |                    |                    |                    |                    |                    |
| ECONAREA         | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| EA1              | 8,246           | 0.994              | 0.996              | 0.987              | 1.007              | 0.061              |
| EA2              | 5,668           | 0.997              | 0.996              | 0.989              | 1.008              | 0.063              |
| EA3              | 698             | 0.991              | 0.997              | 0.982              | 1.009              | 0.081              |
| EA4              | 584             | 0.997              | 0.996              | 0.985              | 1.012              | 0.119              |
|                  |                 |                    |                    |                    |                    |                    |
| SYEAR            | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| 2016             | 3,776           | 0.998              | 0.996              | 0.988              | 1.010              | 0.068              |
| 2017             | 7,693           | 0.993              | 0.995              | 0.985              | 1.008              | 0.064              |
| 2018             | 3,727           | 0.996              | 0.998              | 0.992              | 1.004              | 0.063              |
|                  |                 |                    |                    |                    |                    |                    |
| PROPTYPE         | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| Condo            | 1,024           | 1.001              | 0.999              | 0.995              | 1.006              | 0.058              |
| Duplex           | 129             | 0.979              | 0.995              | 0.973              | 1.006              | 0.051              |
| Residential      | 11,983          | 0.995              | 0.996              | 0.987              | 1.008              | 0.068              |
| Townhouse        | 2,053           | 0.994              | 0.995              | 0.990              | 1.005              | 0.051              |
| Triplex          | 7               | 1.005              | 0.995              | 1.009              | 0.996              | 0.023              |
|                  |                 |                    |                    |                    |                    |                    |
| QUALITY          | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| <mark>Low</mark> | <mark>12</mark> | <mark>0.952</mark> | <mark>0.932</mark> | <mark>0.913</mark> | <mark>1.043</mark> | <mark>0.260</mark> |
| Fair             | 477             | 0.995              | 0.985              | 0.976              | 1.020              | 0.116              |
| Average          | 11,329          | 0.995              | 0.996              | 0.990              | 1.006              | 0.062              |
| Average Plus     | 2,490           | 0.996              | 0.998              | 0.989              | 1.007              | 0.063              |
| Good             | 717             | 0.993              | 0.999              | 0.979              | 1.014              | 0.073              |
| Good Plus        | 122             | 0.988              | 0.995              | 0.974              | 1.014              | 0.074              |
| Very Good        | 46              | 0.995              | 1.000              | 0.949              | 1.048              | 0.102              |
| Excellent        | 3               | 0.932              | 0.998              | 0.921              | 1.012              | 0.068              |
|                  |                 |                    |                    |                    |                    |                    |
| <b>CONDITION</b> | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| Worn Out         | 1               | 0.875              | 0.875              | 0.875              | 1.000              | 0.000              |
| Badly Worn       | 1               | 0.965              | 0.965              | 0.965              | 1.000              | 0.000              |
| А                | 4               | 0.969              | 0.977              | 0.969              | 0.999              | 0.035              |
| Average          | 15,170          | 0.995              | 0.996              | 0.988              | 1.008              | 0.065              |
| Good             | 20              | 0.961              | 0.973              | 0.954              | 1.008              | 0.057              |



| BATHS          | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|----------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <mark>0</mark> | <mark>51</mark> | <mark>0.974</mark> | <mark>1.000</mark> | <mark>0.879</mark> | <mark>1.108</mark> | <mark>0.245</mark> |
| 0.5            | 1               | 0.617              | 0.617              | 0.617              | 1.000              | 0.000              |
| 0.75           | 17              | 0.912              | 0.945              | 0.893              | 1.022              | 0.199              |
| 1              | 1,606           | 0.993              | 0.988              | 0.980              | 1.013              | 0.092              |
| 1.5            | 318             | 0.987              | 0.991              | 0.983              | 1.004              | 0.075              |
| 1.75           | 810             | 0.992              | 0.993              | 0.982              | 1.010              | 0.069              |
| 2              | 3,727           | 0.997              | 0.997              | 0.990              | 1.007              | 0.065              |
| 2.25           | 18              | 1.003              | 0.969              | 0.996              | 1.007              | 0.080              |
| 2.5            | 3,466           | 0.994              | 0.995              | 0.991              | 1.003              | 0.053              |
| 2.75           | 470             | 0.999              | 0.998              | 0.993              | 1.006              | 0.059              |
| 3              | 2,082           | 1.001              | 0.999              | 0.992              | 1.009              | 0.063              |
| 3.25           | 12              | 0.968              | 0.973              | 0.967              | 1.002              | 0.055              |
| 3.5            | 1,633           | 0.995              | 0.997              | 0.988              | 1.007              | 0.057              |
| 3.75           | 76              | 1.009              | 0.999              | 1.006              | 1.002              | 0.055              |
| 305            | 1               | 1.083              | 1.083              | 1.083              | 1.000              | 0.000              |
| 4              | 451             | 0.993              | 0.995              | 0.984              | 1.009              | 0.063              |
| 4.25           | 1               | 1.000              | 1.000              | 1.000              | 1.000              | 0.000              |
| 4.5            | 264             | 0.997              | 1.000              | 0.984              | 1.014              | 0.067              |
| 4.75           | 15              | 1.003              | 0.999              | 0.995              | 1.008              | 0.043              |
| 5              | 89              | 0.994              | 1.000              | 0.978              | 1.016              | 0.078              |
| 5.34           | 1               | 1.086              | 1.086              | 1.086              | 1.000              | 0.000              |
| 5.5            | 44              | 0.975              | 0.990              | 0.944              | 1.034              | 0.098              |
| 5.75           | 1               | 1.222              | 1.222              | 1.222              | 1.000              | 0.000              |
| 6              | 22              | 0.953              | 0.984              | 0.935              | 1.019              | 0.066              |
| 6.5            | 8               | 0.964              | 0.961              | 0.945              | 1.020              | 0.088              |
| 7              | 9               | 0.988              | 0.998              | 0.991              | 0.998              | 0.044              |
| 8              | 2               | 1.083              | 1.083              | 1.035              | 1.046              | 0.132              |
| 8.5            | 1               | 0.566              | 0.566              | 0.566              | 1.000              | 0.000              |

| BEDROOMS       | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|----------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <mark>0</mark> | <mark>34</mark> | <mark>0.930</mark> | <mark>0.989</mark> | <mark>0.870</mark> | <mark>1.069</mark> | <mark>0.258</mark> |
| 1              | 292             | 0.980              | 0.990              | 0.967              | 1.013              | 0.105              |
| 2              | 2,856           | 0.990              | 0.989              | 0.981              | 1.009              | 0.071              |
| 3              | 6,830           | 0.994              | 0.994              | 0.987              | 1.007              | 0.063              |
| 4              | 3,673           | 1.001              | 0.999              | 0.992              | 1.009              | 0.060              |
| 5              | 1,289           | 1.003              | 1.000              | 0.993              | 1.010              | 0.062              |
| 6              | 193             | 0.999              | 1.000              | 0.985              | 1.014              | 0.065              |
| 7              | 17              | 1.000              | 1.000              | 0.999              | 1.001              | 0.061              |
| 8              | 4               | 0.897              | 1.000              | 0.749              | 1.199              | 0.114              |
| 9              | 2               | 1.049              | 1.049              | 1.041              | 1.007              | 0.052              |
| 10             | 1               | 1.000              | 1.000              | 1.000              | 1.000              | 0.000              |
| 12             | 1               | 0.902              | 0.902              | 0.902              | 1.000              | 0.000              |
| 15             | 1               | 1.324              | 1.324              | 1.324              | 1.000              | 0.000              |
| 25             | 1               | 0.980              | 0.980              | 0.980              | 1.000              | 0.000              |
| 175            | 1               | 0.741              | 0.741              | 0.741              | 1.000              | 0.000              |
| 250            | 1               | 0.990              | 0.990              | 0.990              | 1.000              | 0.000              |

| BLTASDESC             | COUNT   | MEAN   | MEDIA | N WGTME | AN PRD | COD   |
|-----------------------|---------|--------|-------|---------|--------|-------|
| 1½ Story Fin          | 414     | 0.995  | 0.996 | 0.973   | 1.023  | 0.081 |
| 2 Story               | 4,444   | 0.996  | 0.998 | 0.993   | 1.003  | 0.057 |
| 2½ Story              | 25      | 0.993  | 0.994 | 0.952   | 1.043  | 0.061 |
| 3 Story               | 5       | 0.985  | 0.983 | 0.984   | 1.001  | 0.027 |
| A Frame               | 8       | 0.962  | 0.984 | 0.933   | 1.031  | 0.123 |
| Bi Level 2 Story      | 411     | 1.021  | 1.000 | 1.011   | 1.010  | 0.074 |
| Cabin                 | 55      | 0.964  | 0.980 | 0.892   | 1.080  | 0.212 |
| Condo <= 3 Stories    | 901     | 1.005  | 1.000 | 1.000   | 1.005  | 0.055 |
| Condo > 3 Stories     | 59      | 0.979  | 0.968 | 0.970   | 1.009  | 0.088 |
| Cottage               | 13      | 1.029  | 0.993 | 1.010   | 1.019  | 0.202 |
| Detached Garage       | 3       | 0.030  | 0.031 | 0.030   | 1.020  | 0.050 |
| Dome                  | 5       | 0.991  | 0.994 | 1.018   | 0.974  | 0.147 |
| Duplex 1 1/2 Story    | 2       | 0.928  | 0.928 | 0.932   | 0.997  | 0.074 |
| Duplex One Story      | 103     | 0.986  | 0.998 | 0.980   | 1.006  | 0.052 |
| Duplex Split Level    | 1       | 0.962  | 0.962 | 0.962   | 1.000  | 0.000 |
| Duplex Two Story      | 23      | 0.955  | 0.955 | 0.952   | 1.004  | 0.038 |
| Modular               | 133     | 1.003  | 0.999 | 0.994   | 1.010  | 0.107 |
| Modular 1 1/2 Story   | 1       | 0.977  | 0.977 | 0.977   | 1.000  | 0.000 |
| Modular 2 Story       | 2       | 1.329  | 1.329 | 1.252   | 1.062  | 0.305 |
| Rammed Earth          | 1       | 0.647  | 0.647 | 0.647   | 1.000  | 0.000 |
| Ranch                 | 5,411   | 0.993  | 0.995 | 0.982   | 1.011  | 0.073 |
| Split Level           | 1,115   | 0.994  | 0.990 | 0.989   | 1.005  | 0.064 |
| Townhouse 1 1/2 Story | 34      | 0.989  | 0.991 | 0.990   | 0.999  | 0.038 |
| Townhouse 3 Story     | 32      | 0.987  | 1.000 | 0.944   | 1.045  | 0.051 |
| Townhouse One Story   | 590     | 0.993  | 0.997 | 0.987   | 1.006  | 0.054 |
| Townhouse Split Level | 20      | 0.982  | 0.974 | 0.955   | 1.029  | 0.077 |
| Townhouse Two Story   | 1,378   | 0.996  | 0.994 | 0.993   | 1.002  | 0.050 |
| Triplex 1 1/2 Story   | 1       | 0.995  | 0.995 | 0.995   | 1.000  | 0.000 |
| Triplex One Story     | 4       | 0.993  | 0.998 | 0.995   | 0.998  | 0.020 |
| Triplex Split Level   | 1       | 0.994  | 0.994 | 0.994   | 1.000  | 0.000 |
| Triplex Two Story     | 1       | 1.077  | 1.077 | 1.077   | 1.000  | 0.000 |
| r                     |         |        |       |         |        |       |
|                       | COLINIT | ΝΛΕΛΝΙ |       |         | DDD    |       |

| HVAC                   | COUNT            | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|------------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | 11               | 0.993              | 0.990              | 1.002              | 0.991              | 0.047              |
| Air Exchange           | 5                | 0.977              | 1.001              | 0.981              | 0.995              | 0.106              |
| Central Air to Air     | 9,723            | 0.993              | 0.995              | 0.987              | 1.007              | 0.056              |
| Cool Air in Heat Ducts | 5                | 0.971              | 0.978              | 0.970              | 1.001              | 0.027              |
| Electric Baseboard     | 794              | 0.999              | 0.999              | 0.992              | 1.007              | 0.081              |
| Electric Panel         | 2                | 0.743              | 0.743              | 0.843              | 0.882              | 0.310              |
| Electric Radiant       | 25               | 1.007              | 1.006              | 1.020              | 0.987              | 0.096              |
| Floor/Wall Furnace     | 209              | 0.990              | 0.995              | 0.972              | 1.019              | 0.111              |
| Forced Air             | 3,667            | 0.999              | 0.996              | 0.990              | 1.010              | 0.074              |
| Heat Pump              | 10               | 0.977              | 0.998              | 0.972              | 1.005              | 0.043              |
| Hot Water Baseboard    | 561              | 1.005              | 0.999              | 0.996              | 1.009              | 0.085              |
| Hot Water Radiant      | 70               | 1.015              | 1.000              | 1.007              | 1.008              | 0.081              |
| None                   | <mark>114</mark> | <mark>0.970</mark> | <mark>0.982</mark> | <mark>0.919</mark> | <mark>1.055</mark> | <mark>0.185</mark> |



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| EXTERIOR                | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|-------------------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Cedar A-Frame           | 3               | 1.029              | 1.000              | 0.991              | 1.039              | 0.159              |
| Cedar Finished Cabin    | 4               | 1.132              | 1.020              | 1.089              | 1.040              | 0.113              |
| Finished Cottage        | 12              | 1.075              | 0.998              | 1.034              | 1.040              | 0.174              |
| Frame Aluminum          | 3               | 1.092              | 1.114              | 1.127              | 0.969              | 0.052              |
| Frame Brick Veneer      | 2               | 1.008              | 1.008              | 1.008              | 1.000              | 0.008              |
| Frame Cement Fiber      | 1               | 0.962              | 0.962              | 0.962              | 1.000              | 0.000              |
| Frame Hardboard         | 40              | 1.018              | 1.011              | 1.015              | 1.003              | 0.096              |
| Frame Masonry Veneer    | 153             | 0.990              | 1.000              | 0.978              | 1.013              | 0.071              |
| Frame Plywood           | 1               | 0.995              | 0.995              | 0.995              | 1.000              | 0.000              |
| Frame Rustic Log        | 83              | 0.966              | 0.974              | 0.952              | 1.015              | 0.101              |
| Frame Shingle           | 70              | 0.977              | 0.980              | 0.973              | 1.004              | 0.054              |
| Frame Siding            | 13,289          | 0.996              | 0.997              | 0.990              | 1.006              | 0.064              |
| Frame Stucco            | 399             | 0.977              | 0.983              | 0.961              | 1.016              | 0.078              |
| Frame Syn Plaster       | 418             | 0.992              | 0.994              | 0.980              | 1.012              | 0.069              |
| Frame Vinyl             | 316             | 0.999              | 0.992              | 0.998              | 1.001              | 0.060              |
| Hardboard Sheet         | 237             | 0.996              | 0.998              | 0.995              | 1.001              | 0.042              |
| High Profile Dome       | 2               | 1.173              | 1.173              | 1.172              | 1.001              | 0.150              |
| Log                     | 5               | 0.988              | 1.019              | 0.965              | 1.023              | 0.050              |
| Low Profile Dome        | 3               | 0.870              | 0.900              | 0.884              | 0.984              | 0.103              |
| Masonry Common Brick    | 62              | 0.969              | 0.981              | 0.924              | 1.049              | 0.069              |
| Masonry Concrete Block  | 33              | 1.018              | 1.007              | 0.980              | 1.040              | 0.125              |
| Masonry Face Brick      | 1               | 0.960              | 0.960              | 0.960              | 1.000              | 0.000              |
| Masonry Poured Concrete | 2               | 0.824              | 0.824              | 0.800              | 1.029              | 0.214              |
| Masonry Stone           | 1               | 0.950              | 0.950              | 0.950              | 1.000              | 0.000              |
| Pine A-Frame            | 5               | 0.921              | 0.968              | 0.898              | 1.025              | 0.094              |
| Pine Finished Cabin     | <mark>49</mark> | <mark>0.959</mark> | <mark>0.978</mark> | <mark>0.884</mark> | <mark>1.086</mark> | <mark>0.215</mark> |
| Unfinished Cottage      | 1               | 0.470              | 0.470              | 0.470              | 1.000              | 0.000              |

| ROOFCOVER                  | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|----------------------------|--------|-------|--------|---------|-------|-------|
|                            | 88     | 0.961 | 0.987  | 0.940   | 1.022 | 0.136 |
| Built Up Rock              | 139    | 1.005 | 0.998  | 0.982   | 1.023 | 0.086 |
| Clay Tile                  | 85     | 1.011 | 1.000  | 0.992   | 1.020 | 0.077 |
| Comp Shingle Heavy         | 768    | 0.987 | 0.995  | 0.977   | 1.010 | 0.062 |
| Composition Roll           | 89     | 0.978 | 0.994  | 0.984   | 0.994 | 0.075 |
| <b>Composition Shingle</b> | 12,652 | 0.996 | 0.996  | 0.990   | 1.006 | 0.063 |
| Concrete Tile              | 257    | 0.995 | 0.989  | 0.993   | 1.002 | 0.051 |
| Formed Seam Metal          | 58     | 0.990 | 0.994  | 0.972   | 1.018 | 0.099 |
| Preformed Metal            | 48     | 1.002 | 0.994  | 1.002   | 1.000 | 0.105 |
| Slate                      | 36     | 1.005 | 0.992  | 0.940   | 1.070 | 0.132 |
| Wood Shake                 | 970    | 0.998 | 0.997  | 0.981   | 1.017 | 0.083 |
| Wood Shingle               | 6      | 0.963 | 0.961  | 0.983   | 0.979 | 0.108 |



| ROOFTYPE  | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
|-----------|--------|-------|--------|---------|-------|------------|
| ROOFITPE  |        | 0.904 | 0.954  |         | 0.974 |            |
| Flat      | 21     |       |        | 0.928   |       | 0.128      |
| Flat      | 219    | 0.988 | 0.997  | 0.969   | 1.019 | 0.063      |
| Gable     | 12,323 | 0.995 | 0.996  | 0.989   | 1.006 | 0.065      |
| Gambrel   | 58     | 1.025 | 1.000  | 1.014   | 1.011 | 0.104      |
| Hip       | 1,343  | 0.993 | 0.994  | 0.982   | 1.012 | 0.071      |
| Hip/Gable | 1,167  | 0.996 | 1.000  | 0.984   | 1.012 | 0.055      |
| Irregular | 12     | 0.999 | 1.000  | 0.991   | 1.008 | 0.088      |
| Shed      | 53     | 1.021 | 0.991  | 0.981   | 1.041 | 0.122      |
| UNITTYPE  | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| UNITTPE   |        |       |        |         |       |            |
| End       | 11,993 | 0.995 | 0.996  | 0.987   | 1.008 | 0.068      |
| End       | 2,206  | 0.998 | 0.998  | 0.990   | 1.008 | 0.054      |
| Inside    | 997    | 0.993 | 0.992  | 0.990   | 1.003 | 0.052      |
| FIRE      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,155 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065      |
| 1         | 41     | 0.992 | 0.999  | 0.987   | 1.005 | 0.122      |
| 1         | 41     | 0.992 | 0.999  | 0.987   | 1.005 | 0.122      |
| FLOOD     | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,103 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065      |
| 1         | 93     | 1.016 | 1.000  | 1.013   | 1.003 | 0.103      |
| -         |        |       | 1.000  | 1.015   | 1.005 | 0.103      |
| GOLF      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,028 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065      |
| 1         | 168    | 0.993 | 0.997  | 0.984   | 1.009 | 0.075      |
|           |        |       |        |         |       |            |
| GREENBELT | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 14,944 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065      |
| 1         | 252    | 0.996 | 0.994  | 0.982   | 1.014 | 0.066      |
|           |        |       | MEDIAN |         | 000   | <b>COD</b> |
|           | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,077 | 0.995 | 0.996  | 0.988   | 1.007 | 0.065      |
| 1         | 119    | 0.971 | 0.998  | 0.948   | 1.024 | 0.084      |
| LAKEIND   | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,117 | 0.995 | 0.996  | 0.988   | 1.007 | 0.065      |
| 1         | 79     | 0.991 | 0.989  | 0.949   | 1.044 | 0.100      |
| <u> </u>  | 15     | 0.551 | 0.505  | 0.545   | 1.044 | 0.100      |
| PARK      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 15,088 | 0.995 | 0.996  | 0.987   | 1.008 | 0.065      |
| 1         | 108    | 1.015 | 1.000  | 1.009   | 1.006 | 0.064      |
|           |        |       |        |         |       |            |
| RAILROAD  | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD        |
| 0         | 14,827 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065      |
| -         | ,      |       |        |         |       |            |
| 1         | 369    | 0.999 | 0.994  | 0.991   | 1.008 | 0.078      |



| RIVER    | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|----------|--------|-------|--------|---------|-------|-------|
| 0        | 15,157 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065 |
| 1        | 39     | 1.001 | 0.990  | 0.995   | 1.005 | 0.071 |
|          |        |       |        |         |       |       |
| SITEVIEW | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| 0        | 15,018 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065 |
| 1        | 178    | 0.990 | 0.995  | 0.979   | 1.012 | 0.085 |
|          |        |       |        |         |       |       |
| TRAFFA   | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| 0        | 14,812 | 0.995 | 0.996  | 0.988   | 1.008 | 0.065 |
| 1        | 384    | 0.994 | 0.993  | 0.985   | 1.009 | 0.072 |
|          |        |       |        |         |       |       |
| TRAFFH   | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| 0        | 14,817 | 0.995 | 0.996  | 0.988   | 1.008 | 0.064 |
| 1        | 379    | 0.998 | 0.993  | 0.990   | 1.009 | 0.083 |

| NBHD  | COUNT | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|-------|-------|-------|--------|---------|-------|-------|
| 18729 | 1,027 | 0.992 | 0.995  | 0.989   | 1.003 | 0.047 |
| 18933 | 2,344 | 0.993 | 0.998  | 0.986   | 1.007 | 0.054 |
| 19601 | 372   | 0.993 | 0.996  | 0.985   | 1.008 | 0.058 |
| 19613 | 724   | 0.990 | 0.993  | 0.984   | 1.006 | 0.060 |
| 19614 | 255   | 0.997 | 0.988  | 0.996   | 1.001 | 0.062 |
| 19711 | 358   | 0.985 | 0.995  | 0.972   | 1.014 | 0.089 |
| 19715 | 574   | 1.001 | 0.996  | 0.989   | 1.012 | 0.074 |
| 19722 | 954   | 0.998 | 0.999  | 0.994   | 1.004 | 0.059 |
| 19724 | 748   | 1.003 | 0.998  | 0.996   | 1.007 | 0.067 |
| 19734 | 383   | 0.996 | 0.994  | 0.994   | 1.002 | 0.061 |
| 19829 | 239   | 0.988 | 0.993  | 0.973   | 1.016 | 0.091 |
| 19836 | 268   | 0.989 | 0.986  | 0.981   | 1.008 | 0.077 |
| 28506 | 981   | 0.992 | 0.994  | 0.983   | 1.009 | 0.064 |
| 28623 | 524   | 0.980 | 0.990  | 0.973   | 1.008 | 0.065 |
| 29414 | 881   | 0.998 | 0.996  | 0.996   | 1.002 | 0.052 |
| 29502 | 862   | 1.001 | 0.997  | 0.996   | 1.004 | 0.062 |
| 29517 | 446   | 0.990 | 0.995  | 0.985   | 1.006 | 0.068 |
| 29522 | 1,621 | 1.004 | 0.998  | 0.996   | 1.009 | 0.070 |
| 29635 | 353   | 0.996 | 0.996  | 0.991   | 1.005 | 0.058 |
| 33525 | 698   | 0.991 | 0.997  | 0.982   | 1.009 | 0.081 |
| 41428 | 132   | 0.978 | 0.999  | 0.978   | 1.000 | 0.121 |
| 41626 | 131   | 0.999 | 0.998  | 0.991   | 1.008 | 0.106 |
| 42915 | 94    | 0.995 | 0.993  | 0.998   | 0.998 | 0.124 |
| 43028 | 227   | 1.008 | 0.993  | 0.980   | 1.029 | 0.124 |



| [                 |              |                    |                    |                    |                |            |
|-------------------|--------------|--------------------|--------------------|--------------------|----------------|------------|
| SF Range          | COUNT        | MEAN               | MEDIAN             | WGTMEAN            | PRD            | COD        |
| <= 1,000          | 1,504        | 0.969              | 0.976              | 0.953              | 1.017          | 0.095      |
| 1,001 - 1,200     | 1,636        | 0.988              | 0.985              | 0.978              | 1.010          | 0.068      |
| 1,201 – 1,350     | 1,340        | 0.992              | 0.988              | 0.985              | 1.006          | 0.062      |
| 1,351 – 1,500     | 1,517        | 0.992              | 0.992              | 0.985              | 1.007          | 0.059      |
| 1,501 — 1,650     | 1,707        | 0.995              | 0.996              | 0.988              | 1.008          | 0.058      |
| 1,651 – 1,800     | 1,515        | 0.999              | 0.994              | 0.990              | 1.008          | 0.062      |
| 1,801 - 2,000     | 1,611        | 0.997              | 0.998              | 0.989              | 1.008          | 0.059      |
| 2,001 – 2,200     | 1,170        | 1.001              | 0.999              | 0.988              | 1.013          | 0.058      |
| 2,201 – 2,600     | 1,732        | 1.008              | 1.000              | 0.999              | 1.010          | 0.059      |
| 2,601 +           | 1,464        | 1.012              | 1.000              | 0.995              | 1.016          | 0.067      |
| <b></b>           |              |                    |                    |                    |                |            |
| Sale Range        | COUNT        | MEAN               | MEDIAN             | WGTMEAN            | PRD            | COD        |
| <= 240 K          | 1,516        | <mark>1.042</mark> | 1.005              | <mark>1.036</mark> | 1.006          | 0.105      |
| 241 – 280 K       | 1,587        | 1.007              | 0.999              | 1.007              | 1.000          | 0.064      |
| 281 – 310 K       | 1,663        | 0.995              | 0.998              | 0.995              | 1.000          | 0.059      |
| 311 – 330 K       | 1,424        | 0.991              | 0.994              | 0.991              | 1.000          | 0.058      |
| 331 – 350 K       | 1,237        | 0.997              | 0.998              | 0.996              | 1.000          | 0.054      |
| 351 – 380 K       | 1,585        | 0.987              | 0.991              | 0.987              | 1.000          | 0.054      |
| 381 – 420 K       | 1,775        | 0.994              | 0.998              | 0.994              | 1.000          | 0.056      |
| 421 – 470 K       | 1,394        | 0.990              | 0.995              | 0.989              | 1.000          | 0.058      |
| 471 – 575 K       | 1,523        | 0.984              | 0.993              | 0.984              | 1.001          | 0.062      |
| 575 K +           | 1,492        | <mark>0.964</mark> | <mark>0.978</mark> | <mark>0.957</mark> | 1.007          | 0.076      |
| [                 |              |                    |                    |                    |                |            |
| YB Range          | COUNT        | MEAN               | MEDIAN             | WGTMEAN            | PRD            | COD        |
| <= 1970           | 1,529        | 0.998              | 0.997              | 0.982              | 1.016          | 0.099      |
| 1971 - 1980       | 2,014        | 1.006              | 0.999              | 0.997              | 1.009          | 0.081      |
| 1981 - 1990       | 1,510        | 0.998              | 0.997              | 0.991              | 1.007          | 0.067      |
| 1991 - 1995       | 960          | 0.997              | 0.998              | 0.992              | 1.004          | 0.059      |
| 1996 - 2000       | 1,682        | 1.000              | 0.996              | 0.997              | 1.003          | 0.060      |
| 2001 - 2005       | 2,162        | 0.995              | 0.997              | 0.991              | 1.005          | 0.058      |
| 2006 - 2010       | 797          | 0.989              | 0.994              | 0.978              | 1.011          | 0.061      |
| 2011 - 2015       | 1,326        | 0.984              | 0.990              | 0.980              | 1.005          | 0.052      |
| 2016 +            | 3,216        | 0.989              | 0.995              | 0.982              | 1.007          | 0.053      |
| Land Danas        | COUNT        |                    |                    |                    | 000            | 600        |
| Land Range        | <b>COUNT</b> |                    | MEDIAN             | WGTMEAN            | <b>PRD</b>     | <b>COD</b> |
| Zero<br>1 – 4,000 | 1,852        | 0.999              | 0.997              | 0.994<br>0.983     | 1.005<br>1.005 | 0.056      |
| 4,000 - 5,500     | 1,285        | 0.988              | 0.990              |                    |                | 0.056      |
|                   | 1,405        | 0.995              | 0.995              | 0.991              | 1.004          | 0.059      |
| 5,501 - 6,500     | 1,484        | 0.997              | 0.997              | 0.994              | 1.003          | 0.057      |
| 6,501 - 7,200     | 1,600        | 0.997              | 0.999              | 0.994              | 1.002          | 0.056      |
| 7,201 - 8,000     | 1,532        | 1.000              | 0.998              | 0.996              | 1.004          | 0.063      |
| 8,001 - 9,000     | 1,448        | 0.995              | 0.997              | 0.990              | 1.005          | 0.064      |
| 9,001 - 10,890    | 1,534        | 1.002              | 0.997              | 0.993              | 1.009          | 0.070      |
| 10,891 - 21,780   | 1,768        | 0.992              | 0.994              | 0.978              | 1.014          | 0.075      |
| 21,781+           | 1,288        | 0.985              | 0.994              | 0.972              | 1.013          | 0.097      |



## **APPENDIX B**

# FIVE YEAR TIME PERIOD RATIO STUDY

|                        | COUNT           | MEAN               | Ν     | /IEDIAN            | WGTMEAN            | PRD                | COD                |
|------------------------|-----------------|--------------------|-------|--------------------|--------------------|--------------------|--------------------|
| OVERALL                | 35,587          | 0.996              |       | 0.993              | 0.978              | 1.018              | 0.082              |
| <u></u>                |                 |                    |       |                    |                    |                    |                    |
| GROUP                  |                 | COUNT              | MEAN  | MEDIAN             | WGTMEAN            | PRD                | COD                |
| 3 Years Before         | Time Period     | 20,391             | 0.996 | 0.988              | 0.971              | 1.026              | 0.094              |
| Time Period            |                 | 15,196             | 0.995 | 0.996              | 0.988              | 1.008              | 0.065              |
|                        |                 |                    |       |                    |                    |                    |                    |
| ECONAREA               | COUNT           | MEAI               | N     | MEDIAN             | WGTMEAN            | PRD                | COD                |
| EA1                    | 19,916          | 0.995              | 5     | 0.993              | 0.978              | 1.017              | 0.077              |
| EA2                    | 12,804          | 0.997              | 7     | 0.992              | 0.979              | 1.018              | 0.080              |
| EA3                    | 1,615           | 0.987              | 7     | 0.991              | 0.969              | 1.018              | 0.100              |
| EA4                    | 1,252           | 1.012              | 2     | 0.995              | 0.986              | 1.027              | 0.148              |
|                        |                 |                    |       |                    |                    |                    |                    |
| SYEAR                  | COUNT           | MEAN               | N     | 1EDIAN             | WGTMEAN            | PRD                | COD                |
| 2013                   | 3,113           | 0.993              |       | 0.986              | 0.960              | 1.033              | 0.105              |
| 2014                   | 6,490           | 1.003              |       | 0.997              | 0.971              | 1.033              | 0.100              |
| 2015                   | 7,205           | 0.990              |       | 0.980              | 0.970              | 1.021              | 0.090              |
| 2016                   | 7,359           | 0.997              |       | 0.992              | 0.985              | 1.012              | 0.075              |
| 2017                   | 7,693           | 0.993              |       | 0.995              | 0.985              | 1.008              | 0.064              |
| 2018                   | 3,727           | 0.996              |       | 0.998              | 0.992              | 1.004              | 0.063              |
|                        |                 |                    |       |                    |                    |                    |                    |
| PROPTYPE               | COUNT           | MEAN               | r     | MEDIAN             | WGTMEAN            | PRD                | COD                |
| Condo                  | 2,458           | 1.019              |       | 1.008              | 0.995              | 1.024              | 0.078              |
| Duplex                 | 299             | 0.980              |       | 0.992              | 0.967              | 1.013              | 0.061              |
| Residential            | 28,149          | 0.995              |       | 0.992              | 0.978              | 1.018              | 0.085              |
| Townhouse              | 4,655           | 0.986              |       | 0.986              | 0.974              | 1.013              | 0.067              |
| Triplex                | 26              | 0.970              |       | 0.997              | 0.965              | 1.005              | 0.051              |
| r                      |                 |                    |       |                    |                    |                    |                    |
| QUALITY                | COUNT           | MEAN               |       | MEDIAN             | WGTMEAN            | PRD                | COD                |
| <mark>Low</mark>       | <mark>28</mark> | <mark>1.162</mark> |       | <mark>1.014</mark> | <mark>1.038</mark> | <mark>1.119</mark> | <mark>0.367</mark> |
| Fair                   | 1,123           | 1.035              |       | 1.000              | 1.008              | 1.027              | 0.136              |
| Average                | 26,653          | 1.003              |       | 0.997              | 0.991              | 1.012              | 0.078              |
| Average Plus           | 5,883           | 0.966              |       | 0.969              | 0.956              | 1.010              | 0.080              |
| Good                   | 1,564           | 0.960              |       | 0.969              | 0.943              | 1.018              | 0.097              |
| Good Plus              | 236             | 0.961              |       | 0.963              | 0.942              | 1.021              | 0.108              |
| Very Good              | 93              | 0.976              |       | 0.969              | 0.914              | 1.067              | 0.149              |
| <mark>Excellent</mark> | <mark>7</mark>  | <mark>0.818</mark> |       | <mark>0.797</mark> | <mark>0.809</mark> | <mark>1.011</mark> | <mark>0.121</mark> |



| CONDITION      | COUNT            | MEAN               |                    | WGTMEAN            | PRD                | COD                |
|----------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                | COUNT            |                    | MEDIAN             |                    |                    |                    |
| Worn Out       | 4                | 1.328              | 1.191              | 0.903              | 1.471              | 0.514              |
| Badly Worn     | 8                | 1.080              | 0.975              | 0.997              | 1.084              | 0.162              |
| Α              | 4                | 0.969              | 0.977              | 0.969              | 0.999              | 0.035              |
| Average        | 35,539           | 0.995              | 0.993              | 0.978              | 1.018              | 0.082              |
| Good           | 31               | 1.048              | 0.978              | 0.998              | 1.050              | 0.144              |
| Excellent      | 1                | 0.914              | 0.914              | 0.914              | 1.000              | 0.000              |
|                |                  |                    |                    |                    |                    |                    |
| BATHS          | COUNT            | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
| <mark>0</mark> | <mark>102</mark> | <mark>0.960</mark> | <mark>0.990</mark> | <mark>0.856</mark> | <mark>1.121</mark> | <mark>0.254</mark> |
| 0.5            | 1                | 0.617              | 0.617              | 0.617              | 1.000              | 0.000              |
| 0.75           | 43               | 0.926              | 0.938              | 0.905              | 1.024              | 0.154              |
| 1              | 3,808            | 1.029              | 1.001              | 1.008              | 1.020              | 0.115              |
| 1.5            | 823              | 1.019              | 1.001              | 1.007              | 1.012              | 0.092              |
| 1.75           | 1,939            | 1.009              | 0.999              | 0.997              | 1.012              | 0.081              |
| 2              | 8,972            | 1.010              | 1.000              | 0.996              | 1.013              | 0.080              |
| 2.25           | 40               | 0.983              | 0.974              | 0.976              | 1.007              | 0.089              |
| 2.34           | 1                | 1.008              | 1.008              | 1.008              | 1.000              | 0.000              |
| 2.5            | 7,879            | 0.983              | 0.984              | 0.974              | 1.008              | 0.065              |
| 2.75           | 1,099            | 0.997              | 0.993              | 0.985              | 1.012              | 0.079              |
| 205            | 1                | 0.952              | 0.952              | 0.952              | 1.000              | 0.000              |
| 3              | 4,782            | 0.991              | 0.991              | 0.976              | 1.015              | 0.081              |
| 3.25           | 26               | 0.962              | 0.973              | 0.943              | 1.020              | 0.069              |
| 3.5            | 3,855            | 0.971              | 0.976              | 0.959              | 1.012              | 0.073              |
| 3.75           | 196              | 0.973              | 0.980              | 0.952              | 1.022              | 0.073              |
| 305            | 1                | 1.083              | 1.083              | 1.083              | 1.000              | 0.000              |
| 4              | 1,021            | 0.971              | 0.975              | 0.960              | 1.012              | 0.080              |
| 4.25           | 3                | 0.917              | 0.916              | 0.898              | 1.021              | 0.060              |
| 4.5            | 590              | 0.959              | 0.963              | 0.940              | 1.020              | 0.090              |
| 4.75           | 31               | 0.954              | 0.973              | 0.929              | 1.026              | 0.073              |
| 5              | 185              | 0.975              | 0.957              | 0.953              | 1.024              | 0.115              |
| 5.34           | 3                | 1.003              | 1.014              | 0.997              | 1.005              | 0.058              |
| 5.5            | 107              | 0.941              | 0.932              | 0.912              | 1.032              | 0.112              |
| 5.75           | 2                | 1.125              | 1.125              | 1.131              | 0.995              | 0.086              |
| 6              | 42               | 0.928              | 0.936              | 0.905              | 1.025              | 0.087              |
| 6.5            | 14               | 0.928              | 0.937              | 0.911              | 1.018              | 0.097              |
| 6.75           | 1                | 0.975              | 0.975              | 0.975              | 1.000              | 0.000              |
| 7              | 11               | 0.979              | 0.998              | 0.983              | 0.995              | 0.048              |
| 7.5            | 3                | 1.005              | 0.960              | 0.916              | 1.096              | 0.228              |
| 8              | 5                | 0.932              | 0.893              | 0.890              | 1.048              | 0.126              |
| 8.5            | 1                | 0.566              | 0.566              | 0.566              | 1.000              | 0.000              |



| BEDROOMS       | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|----------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <mark>0</mark> | <mark>70</mark> | <mark>0.937</mark> | <mark>0.989</mark> | <mark>0.870</mark> | <mark>1.077</mark> | <mark>0.244</mark> |
| 1              | 732             | 1.006              | 1.001              | 0.976              | 1.031              | 0.123              |
| 2              | 6675            | 1.000              | 0.994              | 0.981              | 1.020              | 0.087              |
| 3              | 15987           | 0.998              | 0.993              | 0.983              | 1.015              | 0.079              |
| 4              | 8703            | 0.992              | 0.993              | 0.975              | 1.018              | 0.078              |
| 5              | 2949            | 0.986              | 0.988              | 0.970              | 1.017              | 0.079              |
| 6              | 408             | 0.975              | 0.982              | 0.955              | 1.021              | 0.086              |
| 7              | 42              | 0.982              | 0.988              | 0.973              | 1.010              | 0.077              |
| 8              | 5               | 0.896              | 1.000              | 0.768              | 1.166              | 0.113              |
| 9              | 7               | 0.996              | 0.999              | 0.989              | 1.007              | 0.046              |
| 10             | 2               | 0.959              | 0.959              | 0.948              | 1.012              | 0.043              |
| 12             | 1               | 0.902              | 0.902              | 0.902              | 1.000              | 0.000              |
| 15             | 2               | 1.173              | 1.173              | 1.154              | 1.017              | 0.129              |
| 25             | 1               | 0.980              | 0.980              | 0.980              | 1.000              | 0.000              |
| 175            | 2               | 0.795              | 0.795              | 0.791              | 1.005              | 0.068              |
| 250            | 1               | 0.990              | 0.990              | 0.990              | 1.000              | 0.000              |

| BLTASDESC                               | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|---|--------|-------|--------|---------|-------|-------|
| 1 <sup>1</sup> / <sub>2</sub> Story Fin | 985    | 0.985 | 0.984  | 0.959   | 1.027 | 0.107 |
| 2 Story                                 | 10,194 | 0.982 | 0.983  | 0.973   | 1.010 | 0.072 |
| 2½ Story                                | 86     | 0.935 | 0.943  | 0.917   | 1.019 | 0.093 |
| 3 Story                                 | 8      | 0.972 | 0.960  | 0.968   | 1.004 | 0.025 |
| A Frame                                 | 21     | 0.977 | 1.000  | 0.950   | 1.028 | 0.113 |
| Bi Level 2 Story                        | 1,009  | 1.044 | 1.016  | 1.032   | 1.011 | 0.088 |
| Cabin                                   | 117    | 0.995 | 0.994  | 0.898   | 1.107 | 0.235 |
| Condo <= 3 Stories                      | 2,199  | 1.028 | 1.013  | 1.014   | 1.014 | 0.073 |
| Condo > 3 Stories                       | 120    | 0.954 | 0.963  | 0.883   | 1.081 | 0.123 |
| Cottage                                 | 30     | 1.058 | 0.993  | 1.036   | 1.021 | 0.222 |
| Detached Garage                         | 7      | 0.091 | 0.031  | 0.030   | 2.989 | 2.126 |
| Dome                                    | 7      | 0.994 | 0.997  | 1.011   | 0.983 | 0.106 |
| Duplex 1 1/2 Story                      | 6      | 0.912 | 0.921  | 0.886   | 1.029 | 0.087 |
| Duplex One Story                        | 239    | 0.987 | 0.998  | 0.978   | 1.010 | 0.059 |
| Duplex Split Level                      | 9      | 0.990 | 0.991  | 0.986   | 1.004 | 0.043 |
| Duplex Two Story                        | 45     | 0.946 | 0.941  | 0.933   | 1.014 | 0.060 |
| Modular                                 | 317    | 1.040 | 1.000  | 1.005   | 1.035 | 0.160 |
| Modular 1 1/2 Story                     | 2      | 1.093 | 1.093  | 1.097   | 0.997 | 0.107 |
| Modular 2 Story                         | 4      | 1.144 | 0.958  | 1.087   | 1.053 | 0.217 |
| Ranch                                   | 12,751 | 0.999 | 0.994  | 0.976   | 1.023 | 0.091 |
| Split Level                             | 2,748  | 1.010 | 1.000  | 1.002   | 1.008 | 0.071 |
| Townhouse 1 1/2 Story                   | 87     | 0.983 | 0.987  | 0.978   | 1.005 | 0.056 |
| Townhouse 3 Story                       | 38     | 0.985 | 1.000  | 0.947   | 1.040 | 0.052 |
| Townhouse One Story                     | 1,423  | 0.969 | 0.971  | 0.953   | 1.017 | 0.075 |
| Townhouse Split Level                   | 46     | 1.010 | 0.996  | 0.988   | 1.022 | 0.076 |
| Townhouse Two Story                     | 3,062  | 0.994 | 0.991  | 0.985   | 1.009 | 0.064 |
| Triplex One Story                       | 12     | 0.977 | 0.997  | 0.972   | 1.005 | 0.042 |
| Triplex Split Level                     | 8      | 0.960 | 0.996  | 0.954   | 1.006 | 0.051 |
| Triplex Two Story                       | 5      | 0.963 | 0.998  | 0.961   | 1.002 | 0.084 |



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| HVAC                   | COUNT            | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|------------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | 13               | 1.051              | 0.990              | 0.998              | 1.053              | 0.115              |
| Air Exchange           | 8                | 0.943              | 0.932              | 0.944              | 0.999              | 0.125              |
| Central Air to Air     | 22,314           | 0.983              | 0.986              | 0.969              | 1.015              | 0.071              |
| Complete HVAC          | 1                | 0.937              | 0.937              | 0.937              | 1.000              | 0.000              |
| Cool Air in Heat Ducts | 12               | 0.982              | 0.981              | 0.966              | 1.016              | 0.060              |
| Electric Baseboard     | 1,928            | 1.025              | 1.004              | 1.006              | 1.019              | 0.103              |
| Electric Panel         | 3                | 0.819              | 0.970              | 0.871              | 0.940              | 0.158              |
| Electric Radiant       | 51               | 1.005              | 1.002              | 1.007              | 0.999              | 0.106              |
| Floor/Wall Furnace     | 498              | 1.027              | 1.000              | 0.992              | 1.035              | 0.149              |
| Forced Air             | 9,019            | 1.016              | 1.000              | 0.999              | 1.017              | 0.092              |
| Heat Pump              | 28               | 0.975              | 0.961              | 0.941              | 1.036              | 0.095              |
| Hot Water Baseboard    | 1,319            | 1.015              | 1.000              | 0.992              | 1.023              | 0.107              |
| Hot Water Radiant      | 140              | 0.979              | 0.994              | 0.961              | 1.018              | 0.102              |
| <mark>None</mark>      | <mark>251</mark> | <mark>0.978</mark> | <mark>0.980</mark> | <mark>0.919</mark> | <mark>1.064</mark> | <mark>0.198</mark> |
| Package Unit           | 1                | 1.110              | 1.110              | 1.110              | 1.000              | 0.000              |
| Warm and Cool Air Zone | 1                | 0.677              | 0.677              | 0.677              | 1.000              | 0.000              |

| EXTERIOR                         | COUNT           | MEAN               | MEDIAN             | WGTMEAN            | PRD                | COD                |
|----------------------------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | 1               | 1.009              | 1.009              | 1.009              | 1.000              | 0.000              |
| Cedar A-Frame                    | 7               | 1.018              | 1.000              | 0.993              | 1.026              | 0.111              |
| Cedar Finished Cabin             | 11              | 1.043              | 1.015              | 1.032              | 1.010              | 0.106              |
| Finished Cottage                 | 25              | 1.107              | 0.996              | 1.064              | 1.041              | 0.228              |
| Frame Aluminum                   | 7               | 0.948              | 1.058              | 0.983              | 0.965              | 0.149              |
| Frame Brick Veneer               | 3               | 1.030              | 1.016              | 1.032              | 0.998              | 0.024              |
| Frame Cement Fiber               | 1               | 0.962              | 0.962              | 0.962              | 1.000              | 0.000              |
| Frame Hardboard                  | 84              | 1.038              | 1.004              | 1.023              | 1.015              | 0.122              |
| Frame Masonry Veneer             | 391             | 0.989              | 0.994              | 0.970              | 1.019              | 0.093              |
| Frame Plywood                    | 2               | 1.022              | 1.022              | 1.024              | 0.999              | 0.027              |
| Frame Rustic Log                 | 195             | 0.950              | 0.959              | 0.929              | 1.023              | 0.122              |
| Frame Shingle                    | 179             | 0.982              | 0.988              | 0.968              | 1.014              | 0.064              |
| Frame Siding                     | 31,527          | 0.999              | 0.994              | 0.984              | 1.015              | 0.080              |
| Frame Stucco                     | 820             | 0.935              | 0.944              | 0.914              | 1.024              | 0.096              |
| Frame Syn Plaster                | 984             | 0.956              | 0.967              | 0.939              | 1.019              | 0.091              |
| Frame Vinyl                      | 745             | 0.994              | 0.988              | 0.982              | 1.011              | 0.071              |
| Hardboard Sheet                  | 238             | 0.996              | 0.997              | 0.994              | 1.001              | 0.043              |
| High Profile Dome                | 4               | 1.086              | 1.000              | 1.075              | 1.011              | 0.088              |
| Lap Siding                       | 1               | 1.853              | 1.853              | 1.853              | 1.000              | 0.000              |
| Log                              | 9               | 0.958              | 0.990              | 0.947              | 1.012              | 0.119              |
| Low Profile Dome                 | 3               | 0.870              | 0.900              | 0.884              | 0.984              | 0.103              |
| Masonry Common Brick             | 147             | 0.988              | 0.988              | 0.957              | 1.033              | 0.101              |
| Masonry Concrete Block           | 76              | 1.038              | 1.008              | 1.005              | 1.034              | 0.130              |
| Masonry Face Brick               | 2               | 1.000              | 1.000              | 1.008              | 0.992              | 0.040              |
| Masonry Poured Concrete          | 2               | 0.824              | 0.824              | 0.800              | 1.029              | 0.214              |
| Masonry Stone                    | 1               | 0.950              | 0.950              | 0.950              | 1.000              | 0.000              |
| Pine A-Frame                     | 14              | 0.956              | 1.003              | 0.926              | 1.032              | 0.114              |
| <mark>Pine Finished Cabin</mark> | <mark>99</mark> | <mark>0.992</mark> | <mark>0.996</mark> | <mark>0.881</mark> | <mark>1.127</mark> | <mark>0.245</mark> |
| Pine Unfinished Cabin            | <mark>4</mark>  | <mark>1.050</mark> | <mark>0.864</mark> | <mark>1.035</mark> | <mark>1.014</mark> | <mark>0.356</mark> |
| Unfinished Cottage               | 5               | 0.809              | 0.873              | 0.847              | 0.956              | 0.152              |



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| ROOFCOVER     | 2                      | COUNT  | MEAN               | MEDIAN | WGTMEAN  | PRD   | COD   |
|---------------|------------------------|--------|--------------------|--------|----------|-------|-------|
|               |                        | 188    | 1.021              | 0.999  | 0.995    | 1.026 | 0.158 |
| Built Up Rock | k                      | 312    | 1.024              | 1.002  | 0.987    | 1.038 | 0.116 |
| Clay Tile     |                        | 194    | 0.959              | 0.963  | 0.923    | 1.039 | 0.101 |
| Comp Shingle  | e Heavy                | 1,861  | 0.962              | 0.970  | 0.949    | 1.014 | 0.080 |
| Composition   | •                      | 201    | 0.984              | 0.986  | 0.973    | 1.011 | 0.099 |
| Composition   |                        | 29,488 | 0.998              | 0.995  | 0.983    | 1.015 | 0.079 |
| Concrete Tile | -                      | 674    | 0.953              | 0.958  | 0.933    | 1.020 | 0.071 |
| Formed Sean   |                        | 132    | 1.002              | 0.982  | 0.972    | 1.031 | 0.147 |
| Preformed N   |                        | 128    | 0.989              | 0.983  | 0.966    | 1.023 | 0.139 |
| Slate         |                        | 96     | 0.965              | 0.954  | 0.926    | 1.041 | 0.127 |
| Wood Shake    |                        | 2,306  | 0.998              | 0.994  | 0.976    | 1.023 | 0.096 |
| Wood Shing    |                        | _,===  | 0.943              | 0.916  | 0.960    | 0.982 | 0.112 |
|               | -                      | -      |                    |        |          |       |       |
| ROOFTYPE      | COUNT                  | ME     | AN                 | MEDIAN | WGTMEAN  | PRD   | COD   |
|               | 33                     | 0.8    | 393                | 0.949  | 0.917    | 0.974 | 0.138 |
| Flat          | 453                    |        | 014                | 1.000  | 0.984    | 1.031 | 0.095 |
| Gable         | 29,285                 | 0.9    | 997                | 0.994  | 0.982    | 1.016 | 0.081 |
| Gambrel       | 126                    |        | 029                | 1.000  | 0.997    | 1.032 | 0.130 |
| Нір           | 3,068                  |        | 994                | 0.991  | 0.970    | 1.024 | 0.090 |
| Hip/Gable     | 2,481                  |        | 975                | 0.983  | 0.953    | 1.022 | 0.070 |
| Irregular     | 21                     |        | 208                | 1.003  | 0.988    | 1.021 | 0.086 |
| Shed          | 120                    |        | 028                | 0.993  | 0.993    | 1.036 | 0.120 |
|               |                        |        |                    |        |          |       |       |
| UNITTYPE      | COUNT                  | ME     | AN                 | MEDIAN | WGTMEAN  | PRD   | COD   |
|               | 28,223                 | 0.9    | 995                | 0.992  | 0.978    | 1.018 | 0.085 |
| End           | 5,116                  | 0.9    | 996                | 0.995  | 0.976    | 1.020 | 0.071 |
| Inside        | 2,248                  | 1.0    | 002                | 0.995  | 0.990    | 1.012 | 0.070 |
| <u></u>       |                        |        |                    |        |          |       |       |
| FIRE          | COUNT                  | MEA    | N                  | MEDIAN | WGTMEAN  | PRD   | COD   |
| No            | 35,497                 | 0.99   | 5                  | 0.993  | 0.978    | 1.018 | 0.082 |
| Yes           | 90                     | 1.03   | 3                  | 1.000  | 0.998    | 1.035 | 0.163 |
|               |                        |        |                    |        |          |       |       |
| FLOOD         | COUNT                  | MEA    | AN .               | MEDIAN | WGTMEAN  | PRD   | COD   |
| No            | 35,392                 | 0.99   | 95                 | 0.993  | 0.978    | 1.018 | 0.081 |
| Yes           | 195                    | 1.03   | 38                 | 1.000  | 1.015    | 1.023 | 0.142 |
|               |                        |        |                    |        |          |       |       |
| GOLF          | COUNT                  | MEA    | N                  | MEDIAN | WGTMEAN  | PRD   | COD   |
| No            | 35,203                 | 0.99   | 6                  | 0.993  | 0.979    | 1.018 | 0.082 |
| Yes           | 384                    | 0.95   | 3                  | 0.955  | 0.931    | 1.023 | 0.096 |
|               |                        |        |                    |        |          |       |       |
| COLLING       |                        |        |                    |        | WGTMEAN  | PRD   | COD   |
| GREENBELT     | COUNT                  | ME     | AN                 | MEDIAN | WGHVIEAN | FND   | COD   |
| No            | <b>COUNT</b><br>34,963 |        | . <b>AN</b><br>996 | 0.993  | 0.979    | 1.018 | 0.082 |



| LAKEDIR       | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|---------------|--------|-------|--------|---------|-------|-------|
| No            | 35,326 | 0.996 | 0.993  | 0.979   | 1.018 | 0.082 |
| Yes           | 261    | 0.950 | 0.962  | 0.924   | 1.018 | 0.116 |
| 163           | 201    | 0.550 | 0.902  | 0.524   | 1.028 | 0.110 |
| LAKEIND       | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 35,399 | 0.996 | 0.993  | 0.979   | 1.018 | 0.082 |
| Yes           | 188    | 0.953 | 0.942  | 0.916   | 1.010 | 0.115 |
| 163           | 100    | 0.555 | 0.342  | 0.510   | 1.041 | 0.115 |
| PARK          | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 35,293 | 0.995 | 0.993  | 0.978   | 1.018 | 0.082 |
| Yes           | 294    | 1.020 | 1.003  | 1.009   | 1.010 | 0.081 |
| 105           | 234    | 1.020 | 1.005  | 1.005   | 1.012 | 0.001 |
| RAILROAD      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 34,675 | 0.995 | 0.993  | 0.978   | 1.018 | 0.081 |
| Yes           | 912    | 1.016 | 0.996  | 0.991   | 1.025 | 0.101 |
|               |        |       |        |         |       |       |
| RIVER         | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 35,502 | 0.996 | 0.993  | 0.978   | 1.018 | 0.082 |
| Yes           | 85     | 0.958 | 0.963  | 0.939   | 1.020 | 0.095 |
|               |        |       |        |         |       |       |
| TRAFFA        | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 34,674 | 0.995 | 0.993  | 0.978   | 1.018 | 0.081 |
| Yes           | 913    | 1.012 | 0.999  | 0.996   | 1.017 | 0.091 |
|               |        |       |        |         |       |       |
| TRAFFH        | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 34,710 | 0.995 | 0.993  | 0.978   | 1.018 | 0.081 |
| Yes           | 877    | 1.015 | 0.999  | 0.988   | 1.026 | 0.108 |
|               |        |       |        |         |       |       |
| SITEVIEW      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| No            | 35,180 | 0.996 | 0.993  | 0.978   | 1.018 | 0.081 |
| Yes           | 407    | 0.969 | 0.970  | 0.954   | 1.016 | 0.108 |
|               |        |       |        |         |       |       |
| SF Range      | COUNT  | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
| <= 1,000      | 3,621  | 1.004 | 0.997  | 0.981   | 1.024 | 0.111 |
| 1,001 – 1,200 | 4,061  | 1.005 | 0.997  | 0.991   | 1.014 | 0.083 |
| 1,201 – 1,350 | 3,369  | 1.003 | 0.994  | 0.991   | 1.012 | 0.081 |
| 1,351 – 1,500 | 3,536  | 1.000 | 0.993  | 0.988   | 1.012 | 0.076 |
| 1,501 – 1,650 | 3,972  | 0.995 | 0.994  | 0.983   | 1.013 | 0.073 |
| 1,651 – 1,800 | 3,526  | 0.998 | 0.990  | 0.984   | 1.014 | 0.079 |
| 1,801 - 2,000 | 3,714  | 0.993 | 0.993  | 0.979   | 1.014 | 0.077 |
| 2,001 – 2,200 | 2,721  | 0.989 | 0.990  | 0.972   | 1.018 | 0.076 |
| 2,201 – 2,600 | 3,836  | 0.983 | 0.989  | 0.969   | 1.015 | 0.076 |
| 2,601+        | 3,231  | 0.982 | 0.991  | 0.963   | 1.020 | 0.086 |



| Sale Range      | COUNT | MEAN               | MEDIAN             | WGTMEAN            | PRD   | COD   |
|-----------------|-------|--------------------|--------------------|--------------------|-------|-------|
| <= 240 k        | 8,170 | <b>1.061</b>       | 1.033              | 1.052              | 1.008 | 0.101 |
| 241 – 280 k     | 5,021 | 1.007              | 1.000              | 1.006              | 1.001 | 0.071 |
| 281 – 310 k     | 3,703 | 0.987              | 0.988              | 0.985              | 1.002 | 0.067 |
| 311 – 330 k     | 2,694 | 0.981              | 0.981              | 0.979              | 1.002 | 0.068 |
| 331 – 350 k     | 2,287 | 0.975              | 0.980              | 0.972              | 1.003 | 0.065 |
| 351 – 380 k     | 2,879 | 0.972              | 0.974              | 0.970              | 1.003 | 0.066 |
| 381 – 420 k     | 3,062 | 0.973              | 0.979              | 0.969              | 1.004 | 0.068 |
| 421 – 470 k     | 2,467 | 0.968              | 0.975              | 0.964              | 1.004 | 0.072 |
| 471 – 575 k     | 2,768 | 0.957              | 0.966              | 0.952              | 1.005 | 0.078 |
| 575 k +         | 2,536 | <mark>0.933</mark> | <mark>0.944</mark> | <mark>0.923</mark> | 1.011 | 0.096 |
|                 |       |                    |                    |                    |       |       |
| YB Range        | COUNT | MEAN               | MEDIAN             | WGTMEAN            | PRD   | COD   |
| <= 1970         | 3,726 | 1.028              | 1.000              | 1.006              | 1.022 | 0.118 |
| 1971 – 1980     | 4,921 | 1.030              | 1.003              | 1.013              | 1.016 | 0.098 |
| 1981 – 1990     | 3,751 | 1.012              | 1.000              | 0.997              | 1.016 | 0.085 |
| 1991 – 1995     | 2,372 | 0.990              | 0.994              | 0.977              | 1.013 | 0.078 |
| 1996 – 2000     | 4,152 | 0.994              | 0.992              | 0.984              | 1.011 | 0.073 |
| 2001 – 2005     | 5,536 | 0.987              | 0.987              | 0.971              | 1.016 | 0.071 |
| 2006 – 2010     | 1,992 | 0.968              | 0.975              | 0.948              | 1.021 | 0.077 |
| 2011 – 2015     | 5,775 | 0.958              | 0.963              | 0.946              | 1.013 | 0.071 |
| 2016+           | 3,362 | 0.991              | 0.994              | 0.983              | 1.008 | 0.056 |
|                 |       |                    |                    |                    |       |       |
| Land Range      | COUNT | MEAN               | MEDIAN             | WGTMEAN            | PRD   | COD   |
| Zero            | 4,401 | 1.008              | 1.000              | 0.989              | 1.019 | 0.075 |
| 1-4,000         | 2,817 | 0.988              | 0.988              | 0.980              | 1.008 | 0.066 |
| 4,001 – 5,500   | 3,525 | 0.993              | 0.991              | 0.981              | 1.012 | 0.073 |
| 5,501 – 6,500   | 3,356 | 0.996              | 0.992              | 0.983              | 1.013 | 0.074 |
| 6,501 – 7,200   | 3,695 | 0.997              | 0.994              | 0.986              | 1.011 | 0.073 |
| 7,201 – 8,000   | 3,623 | 1.003              | 0.998              | 0.993              | 1.011 | 0.074 |
| 8,001 – 9,000   | 3,407 | 1.001              | 0.997              | 0.986              | 1.015 | 0.078 |
| 9,001 – 10,890  | 3,710 | 1.001              | 0.995              | 0.985              | 1.017 | 0.086 |
| 10,891 – 21,780 | 4,125 | 0.986              | 0.982              | 0.963              | 1.024 | 0.097 |
| 21,781+         | 2,928 | 0.977              | 0.976              | 0.949              | 1.029 | 0.123 |

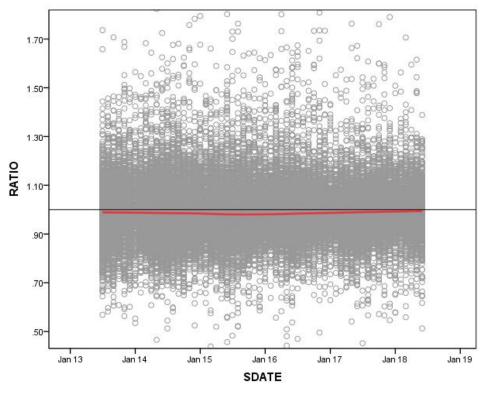


| NBHD  | COUNT | MEAN  | MEDIAN | WGTMEAN | PRD   | COD   |
|-------|-------|-------|--------|---------|-------|-------|
| 170   | 1     | 0.937 | 0.937  | 0.937   | 1.000 | 0.000 |
| 18729 | 2,399 | 0.976 | 0.980  | 0.970   | 1.006 | 0.056 |
| 18933 | 5,337 | 0.991 | 0.994  | 0.975   | 1.016 | 0.068 |
| 19601 | 879   | 0.978 | 0.981  | 0.962   | 1.017 | 0.076 |
| 19613 | 2,005 | 0.971 | 0.976  | 0.947   | 1.026 | 0.082 |
| 19614 | 612   | 0.984 | 0.971  | 0.979   | 1.005 | 0.075 |
| 19711 | 844   | 0.996 | 0.994  | 0.972   | 1.025 | 0.117 |
| 19715 | 1,463 | 1.027 | 1.000  | 1.011   | 1.016 | 0.092 |
| 19722 | 2,458 | 1.012 | 1.000  | 1.002   | 1.010 | 0.072 |
| 19724 | 1,767 | 1.017 | 1.000  | 1.000   | 1.017 | 0.086 |
| 19734 | 885   | 1.001 | 0.997  | 0.995   | 1.007 | 0.070 |
| 19829 | 568   | 0.996 | 0.987  | 0.972   | 1.024 | 0.114 |
| 19836 | 698   | 0.989 | 0.987  | 0.975   | 1.014 | 0.094 |
| 28506 | 2,117 | 0.980 | 0.983  | 0.964   | 1.017 | 0.074 |
| 28623 | 1,208 | 0.944 | 0.947  | 0.934   | 1.010 | 0.081 |
| 29414 | 1,511 | 1.004 | 0.998  | 0.997   | 1.007 | 0.067 |
| 29502 | 2,133 | 1.009 | 0.999  | 1.000   | 1.009 | 0.073 |
| 29517 | 1,005 | 0.974 | 0.979  | 0.962   | 1.012 | 0.086 |
| 29522 | 3,866 | 1.023 | 1.000  | 1.006   | 1.017 | 0.089 |
| 29635 | 964   | 0.978 | 0.979  | 0.968   | 1.010 | 0.077 |
| 32530 | 1     | 0.743 | 0.743  | 0.743   | 1.000 | 0.000 |
| 33524 | 1     | 0.667 | 0.667  | 0.667   | 1.000 | 0.000 |
| 33525 | 1,613 | 0.987 | 0.991  | 0.970   | 1.017 | 0.100 |
| 41428 | 269   | 0.994 | 0.991  | 0.972   | 1.023 | 0.160 |
| 41626 | 268   | 1.024 | 0.998  | 0.995   | 1.029 | 0.139 |
| 42915 | 219   | 1.015 | 0.997  | 1.009   | 1.005 | 0.137 |
| 43028 | 496   | 1.014 | 0.993  | 0.976   | 1.039 | 0.150 |

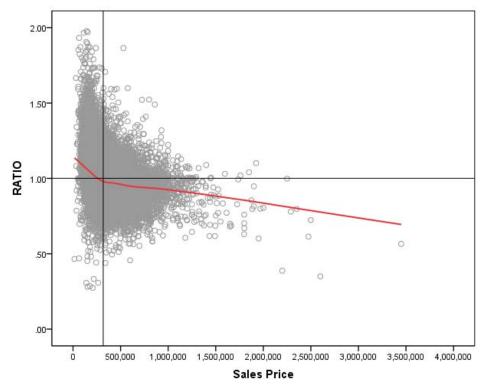
The following graphs compare the assessment to time adjusted sale ratio to determine if horizontal equity exists. Sometimes it is easier to see the relationship through a graph rather than through stratification groups. The red line represents a running average line and best depicts the moving relationship of the data. Unfortunately, many of the graphs do not show horizontal equity throughout the whole range of values. The worst of these is the comparison of the ratios to the original sale prices. This chart indicates that as the prices get larger, the values become more and more undervalued. In fact, the properties under \$320,000 have the oposite problem. The lower the sale price, the more overvalued the sale becomes.



This chart compares ratio to the month and year that the sale took place. This graph indicated that there is no bias with regards to sale date.



This chart compares ratio to the original sale price. As indicated above, this chart indicates that there is a biaswith regards to sale price. Higher priced homes are being undervalued relative to lower end homes.

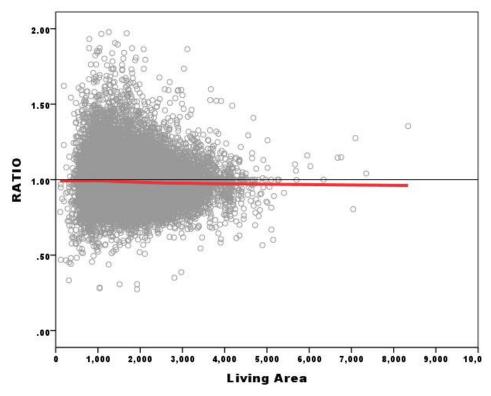




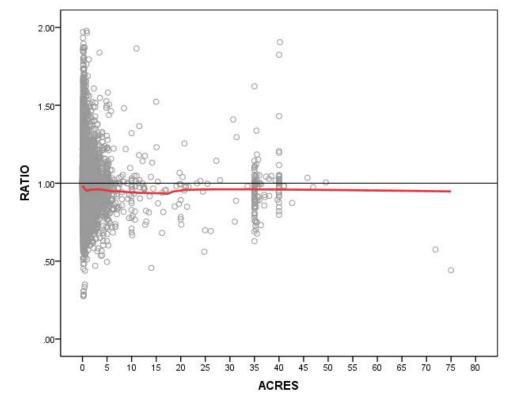
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This chart compares ratio to living area. This graph indicates that there is no bias with regards to the size of the home.



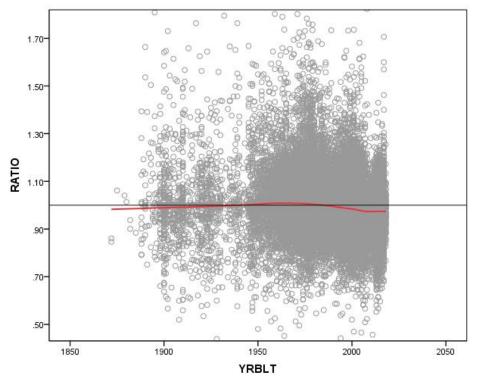




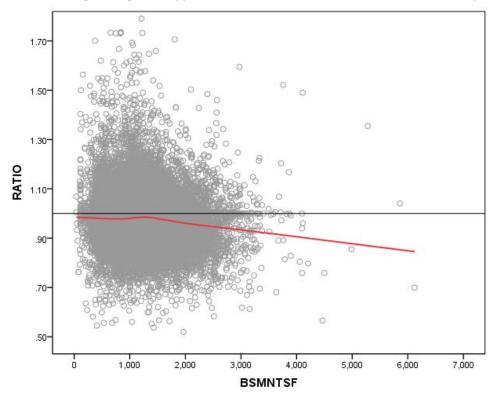


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This chart compares ratio to the actual year built. This graph indicates a slight bias where the newest homes are slightly undervalued compared to older homes.



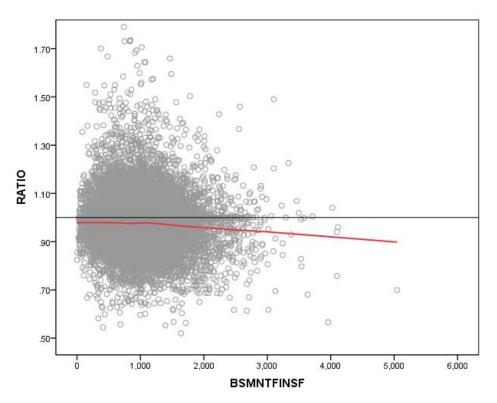
This chart compares ratio to total basement size. This graph indicates that there is a significant bias as the size of the basement gets larger. It appears the bias starts somewhere around 1,400 square feet.



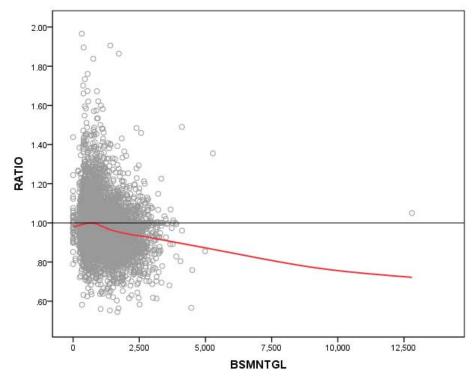


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This chart compares ratio to finished basement area. This graph also indicates that there is a significant bias as the size of the finished basement gets larger.



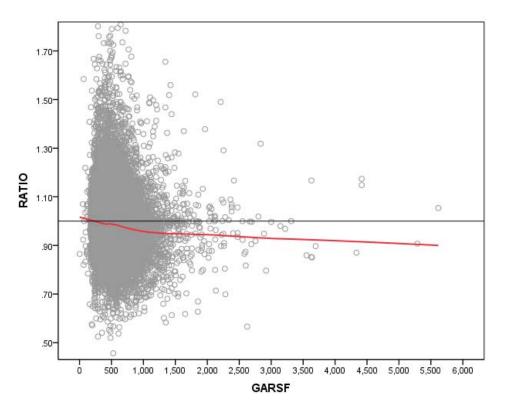
This chart compares ratio to garden level basement area. This graph also indicates that there is a significant bias as the size of the garden level basement gets larger.



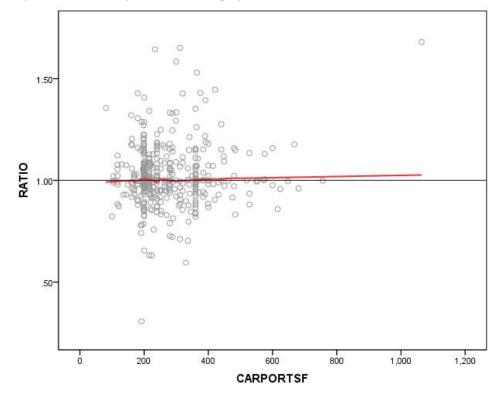


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This chart compares ratio to garage area. This graph also indicates that there is a significant bias as the size of the garage gets larger. The bias seems to start just past the size of a typical two car garage.



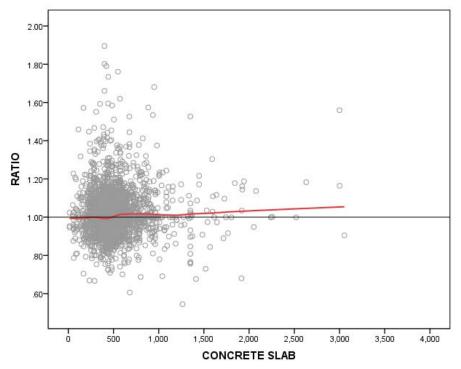
This chart compares ratio to carport area. This graph indicates that no bias exists.



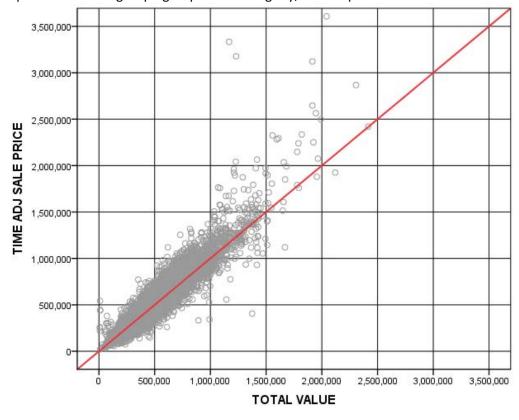


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This chart compares ratio to concrete slab area. This graph indicates that no bias exists.



The final chart is a comparison between the time adjusted sale prices and the predicted values. The desired pattern here is a tight clustering around the red diagonal line. This graph indicates that the extreme high end time adjusted sale prices are being undervalued. Otherwise, the pattern is fairly tight. It would be preferable if the grouping sloped down slightly, but the pattern isn't too drastic.





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